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EXPRESSIONS OF INTEREST [EOI]

ELIDZ STP is requesting submissions from parties

THEREAFTER

THROUGH AN "EXPRESSION OF INTEREST" [EOI] PROCESS

to appoint **Enterprises that will participate in the Beneficiation of Hemp and Cannabis in the Eastern Cape through Biotechnology**.

EOI NUMBER: 2026 EOI – HEMP – STP - 02

ISSUE DATE: 13 November 2026

CLOSING DATE: 07 December 2026

CLOSING TIME: 12h00 (Midday)

BRIEFING DATE: 25 November 2026

Briefing Time: 10h00

Online via Microsoft Teams,

Meeting Link: Join Meeting Now

Meeting ID: 354 016 816 357 727 5

Passcode: 9sa9pV9b

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SCHEDULE OF CONTENTS

Section No **Page**

SECTION 1: NOTICE TO RESPONDENTS 3
1 EXPRESSION OF INTEREST [EOI] 3
2 RESPONSE SUBMISSION / DELIVERY INSTRUCTIONS FOR EOI 3
3 BROAD-BASED BLACK ECONOMIC EMPOWERMENT AND SOCIO-ECONOMIC OBLIGATIONS 4
4 COMMUNICATION 4
5 CONFIDENTIALITY 4
6 INSTRUCTIONS FOR COMPLETION OF EOI 5
7 STATUS OF THIS EOI AND SUBSEQUENT PROCESS 5
8 DISCLAIMERS 5
9 TAX COMPLIANCE 6
10 PROTECTION OF PERSONAL DATA 6
SECTION 2: EOI SCOPE OF REQUIREMENTS 7
1 INTRODUCTION 7
2 BACKGROUND 7
3 KEY OBJECTIVES OF THIS EOI PROCESS 8
4 GENERAL RESPONDENT OBLIGATIONS 8
5 CONFIDENTIALITY AND COMPLIANCE 8
6 UNDERTAKINGS BY RESPONDENT 8
7 COSTS TO RESPOND TO THE EOI 8
8 AUTHORITY OF SIGNATORY 8
9 UNDERTAKING BY ELIDZ 9
SECTION 3: ELIDZ'S EOI INFORMATION 10
1 STATISTICS 10
2 EVALUATION REQUIREMENTS FOR EOI 10
3 TECHNICAL CRITERIA 11
4 VALUATION METHODOLOGY AND CRITERIA 12
EVALUATION 13
SECTION 4: EXPRESSION OF INTEREST APPLICATION FORM 15

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EOI for the Development of Prototypes
for ELIDZ SOC

Section 1: NOTICE TO RESPONDENTS

1 EXPRESSION OF INTEREST [EOI]

Respondents should note that ELIDZ will only approach those entities, which have completed and submitted an EOI to ELIDZ through this procurement process. The subsequent Expression of Interest [**EOI**] if and when this is issued by ELIDZ during 2026/27 period will be limited only to those Respondents who have submitted this EOI and who have been shortlisted following the evaluation/pre-qualification process stipulated in this EOI.

Please note the following conditions are applicable to all EOIs.

- Questions relating to the EOI will be accepted until **12h00 on the 30 November 2026 to be responded by 01 December 2026**. All questions must be submitted to Anathi Mzantsi via e-mail to anathi@elidz.co.za
- The closing date for this EOI is **12h00 (Noon)** on the **07 December 2026**;
- Only online submission will be considered;
- ELIDZ is not obligated to accept any proposal;
- Any expenses incurred by the respondent in preparing and submitting the proposal will be for its own account, as the ELIDZ SOC Ltd will not accept any liability in this regard;
- We reserve the right to correct discrepancies and errors as necessary with the consent of the proposer; however, the total value of the prices shall remain unaltered;
- Proposals which do not comply with the EOI conditions or which are incomplete will, as a general rule, not be considered.
- Company registration documents and ELIDZ procurement handbook
- Valid SARS PIN or Tax Clearance Certificate with their submission
- Verified original or certified B-BBEE Certificate. Companies with annual turnover less than R10 million to submit an accountant letter confirming turnover.

Respondents that will be approved following this process will be required to register on Treasury's CSD database. Any additional information or clarification will be emailed to all Respondents, if necessary.

2 RESPONSE SUBMISSION / DELIVERY INSTRUCTIONS FOR EOI

The EOI document will be available for download on 13 November 2026 12h00 (Noon), at www.elidz.co.za , website under opportunities, Tender bulletin.

It will be the responsibility of the respondent to ensure that the EOI documents reach the ELIDZ. All tender documents are to be submitted online at https://tenderportal.elidz.co.za before the closing date and time of 12h00, 07 December 2026. only PDF documents must be uploaded with a maximum size limit of 2GB per file.

Hard copy document submissions will not be considered.

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3 BROAD-BASED BLACK ECONOMIC EMPOWERMENT AND SOCIO-ECONOMIC OBLIGATIONS

Companies with annual turnover less than R10million (Exempted Micro Enterprises or EME's) are automatically awarded a level 4 contributor status, unless the EME is Black Owned (more than 51% black ownership), in which case the enterprise will have a level 2 contributor status. EME which is 100% black owned qualifies for a level 1 contributor. In awarding the EME status, the ELIDZ shall accept a letter from an accounting firm or SARS confirming a company's turnover as less than R10m as well as a sworn affidavit confirming annual turnover and level of black ownership. B-BBEE certificates issued by non-accredited verification agencies will not be accepted as valid proof of a company's B-BBEE status.

The funding may be awarded to the proposals with relevant products as detailed in Section 2. The funding may be awarded to a respondent that did not score the highest number of points if reasonable and justifiable grounds exist.

Any contract offered by ELIDZ will be based on the correctness of information submitted by Respondent. Any misrepresentation of facts by Respondents may lead to disqualification. Should such misrepresentation be uncovered after the commencement of the contracted work, the ELIDZ reserves the right to terminate the contract and recover all payments made to that Respondent and any costs that may have been incurred in the process.

ELIDZ reserves the right to have the Respondent's Black Economic Empowerment Credentials verified by an independent agency. (Procurement Handbook – Annexure: 1 must be fully completed and supplementary information may be completed by service providers with a turnover of less than R10m and be accompanied by letter from an accounting firm or SARS confirming the company's or sworn affidavit turnover is less than R10m).

4 COMMUNICATION

4.1 For specific queries relating to this EOI, an email should be submitted to Anathi Mgwaza at any time before **12:00 on 30 November 2026** substantially in the form set out in Section 7. In the interest of fairness and transparency, ELIDZ's response to such a query will then be made available to the other Respondents who have attended a Briefing Session. For this purpose, ELIDZ will communicate with Respondents, using the contact details provided to the Secretariat at the briefing session. Kindly ensure that you provide the Secretariat with the **correct** contact details, as ELIDZ will not accept responsibility for being unable to contact a respondent who provided incorrect contact details.

4.2 After the closing date of the EOI, a Respondent may only communicate with the Supply Chain Officer, at telephone number 043 702 8258, email anathi@elidz.co.za on any matter relating to this EOI Proposal.

4.3 Respondents are to note that changes to its submission will not be considered after the closing date.

Respondents are warned that a Proposal may be liable to disqualification should any attempt be made by a Respondent either directly or indirectly to canvas any officer or employee of ELIDZ in respect of this EOI between the closing date and the date of the award of the business. Furthermore, Respondents found to be in collusion with one another will be automatically disqualified and restricted from doing business with ELIDZ in the future.

5 CONFIDENTIALITY

5.1 All information related to this EOI is to be treated with strict confidence. In this regard, Respondents are required to certify that they have acquainted themselves with the Non-Disclosure Agreement. All information related to a subsequent contract, both during and after completion thereof, will be treated with strict confidence. Should the

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need however arise to divulge any information gleaned from the Development of Prototypes, which is either directly or indirectly related to ELIDZ's business, written approval to divulge such information must be obtained from ELIDZ.

6 INSTRUCTIONS FOR COMPLETION OF EOI

6.1 EOI proposals must be submitted online.

6.2 All returnable documents listed in the expression of interest [section 4] in this EOI must be returned with your submission.

6.3 The person or persons signing the submission must be legally authorised by the respondent to do so.

7 STATUS OF THIS EOI AND SUBSEQUENT PROCESS

7.1 It is envisaged that Respondents to this EOI will be subjected to 1st Phase of Returnable Documents & Schedules compliance criteria and will be shortlisted in order to proceed to the follow up Phases of evaluations till the candidate/s that meet the criteria is awarded.

7.2 This EOI is not an offer or award and ELIDZ is under no obligation to accept any proposals in this process.

7.3 This Expression of Interest is for Prototypes development only; no business operations will be awarded through this process.

8 DISCLAIMERS

8.1 Respondents are hereby advised that ELIDZ will not be committed to any course of action as a result of its issuance of this EOI and/or its receipt of submissions in response to it. In particular, please note that ELIDZ reserves the right and at its sole and full discretion to:

a) take no further action whatsoever, if it so decides

b) withdraw from this process and the provisions of this project at any time;

c) select the EOI participants based on ELIDZ's criteria;

d) change the dates of adjudication and submission;

e) not invite EOI respondents for further participation in the EOI process;

f) not bind itself to accept any or all of the EOIs;

g) increase or decrease the quantities/scope as indicated in the EOI;

h) Validate any information submitted by Respondents in response to this bid. This would include, but is not limited to, requesting the Respondents to provide supporting evidence. By submitting a proposal, Respondents hereby irrevocably grant the necessary consent to ELIDZ to do so;

i) request audited financial statements or other documentation for the purposes of a due diligence exercise; and/or

j) Not accept any changes or purported changes by the Respondent to the proposal rates after the closing date and/or after the award of the prototypes development, unless the contract specifically provides for it.

k) Enter into price negotiations with the preferred innovator/s.

8.2 ELIDZ's decisions will be final and no correspondence will be entered into after the selection process. You will be formally notified of your result.

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8.3 Kindly note that ELIDZ will not reimburse any Respondent for any preparatory costs or other work performed in connection with this submission.

9 TAX COMPLIANCE

Tax Requirements

Innovators must ensure compliance with their Tax obligations.

Innovators are required to submit their unique personal ID number (PIN) issued by SARS to enable the ELIDZ to view the taxpayer's profile and tax status.

Application for tax compliance status (TCS) or PIN may also be made via e-filing.

Bidders may also submit a printed TCS together with the bid.

In submissions where consortia/joint venture/ sub-contractors are involved, each party must submit a separate proof of TCS/PIN/CSD number.

Where no TCS is available but the bidder is registered on the CSD database, a CSD number must be provided.

10 PROTECTION OF PERSONAL DATA

In responding to this bid, ELIDZ acknowledges that it may obtain and have access to personal data of the Respondents. ELIDZ agrees that it shall only process the information disclosed by Respondents in their response to this bid for the purpose of evaluating and subsequent award of business and in accordance with any applicable law. Furthermore, ELIDZ will not otherwise modify, amend or alter any personal data submitted by Respondents or disclose or permit the disclosure of any personal data to any Third Party without the prior written consent from the Respondents. Similarly, ELIDZ requires Respondents to process any personal information disclosed by ELIDZ in the bidding process in the same manner. The detailed mutual duties of ELIDZ and the Respondents to protect personal information is contained in paragraph 37 of the General Bid Conditions.

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EOI for Hemp and Cannabis Beneficiation through Biotechnology

Section 2: EOI SCOPE OF REQUIREMENTS

1 INTRODUCTION

The Eastern Cape is rich in agricultural and forestry biomass, offering a strategic advantage for bio-based industrial development. However, the region lacks coordinated support for emerging biotech enterprises, particularly in biofuels and bio-materials. These sectors are critical for:

- Reducing carbon emissions
- Enhancing energy security
- Creating sustainable alternatives to petroleum-based products
- Promoting rural and youth employment

Industrial biotechnology offers transformative solutions, but emerging entrepreneurs in the cannabis and hemp sector face barriers such as limited access to funding, infrastructure, technical expertise, and market entry and stringent regulation of the material nationally and internationally.

The Eastern Cape is positioning itself as an important role player in the Cannabis/ Hemp sector with the ECRDA leading the efforts to formalise and industrialise the sector. The industrialised sector will result in:

- Job creation
- Sustainable rural development, and
- Foreign direct investment

There are initiatives targeted at small farmer development, which support farmers with cannabis seed distribution and cultivation. Small farmers however still face challenges regarding the processing of the plant value-added products, that will ensure that their enterprises play a meaningful and sustainable role as part of the cannabis/ hemp value-chain in the province. In response, the ELIDZ has identified an opportunity to assist these emerging enterprises through a structured support programme that offers product and process development, enterprise development services, compliance testing, and commercialisation support. This intervention is designed to help small-scale farmers/ innovators transform their raw materials into value-added, market-ready products, thereby enhancing their sustainability and impact within the growing bioeconomy.

2 BACKGROUND

The The ELIDZ therefore seeks to address some of the identified gaps in the Bioeconomy, through beneficiation of hemp and cannabis plants as biomass feedstock to produce biofuels and bio-based materials. The programme will therefore provide support to enterprises that:

- Develop and optimise processes for converting hemp and cannabis biomass into biofuels, including bioethanol, biodiesel and biogas.
- Develop high-value biomaterials from hemp fibres and hurds, including bio-composites, bioplastics and textiles.
- Develop bio-fertilisers and soil-conditioning products from hemp and cannabis biomass, including solutions for soil improvement and remediation.
- Promote green industrial development and job creation through sustainable hemp and cannabis beneficiation and value chains.

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3 KEY OBJECTIVES OF THIS EOI PROCESS

The STP is seeking suitably qualified innovators, small enterprises and entrepreneurs to respond to this Expression of Interest – EOI, for the beneficiation of hemp and cannabis through conversion of hemp and cannabis biomass into biofuels and bio-based materials. The programme will therefore provide support to enterprises that Develop and optimise processes for converting hemp and cannabis biomass into biofuels and bio-based materials that include, but not limited to:

- Biofuels and bioenergy: Bioethanol, biodiesel, biohydrogen, biogas and syngas.
- Bio-based materials: Bio-composites, bioplastics and textiles derived from hemp fibres and hurds.
- Bio-based industrial products: Bio-foams, bio-lubricants, bioconstruction materials and bio-packaging materials.
- Bio-fertilisers and soil enhancement products: Bio-fertilisers, biochar and other bio-based soil conditioners.

4 GENERAL RESPONDENT OBLIGATIONS

4.1 The Respondent(s) shall be fully responsible to ELIDZ for the acts and omissions of persons directly or indirectly employed by them.

4.2 The Respondent (s) must comply with the requirements stated in this EOI.

5 CONFIDENTIALITY AND COMPLIANCE

This EOI and information contained herein or provided for purposes thereof, remain the property of ELIDZ and may not be reproduced, sold or otherwise disposed of.

Information disclosed in this EOI is given in good faith and only for the purposes of providing sufficient information to the Respondent to enable submission of a well-informed and realistic EOI.

6 UNDERTAKINGS BY RESPONDENT

It will be accepted that the Respondent, on submitting the EOI response, has read, understood and accepted all the terms and conditions of the document. The submission of an EOI by any Respondent shall presume complete acceptance of the terms and conditions of the document. All qualifications and or exceptions should be noted in the EOI Response document.

7 COSTS TO RESPOND TO THE EOI

All Respondents wishing to submit an EOI response must be in possession of this document, the ELIDZ will not be responsible for or pay any expense or losses, which may be incurred by any Respondent in the preparation, and submission of the EOI and the costs of the EOI at all stages of the EOI process. Costs, if any, will be for each Respondent's own account.

ELIDZ reserves the right to invite certain Respondents to present or otherwise demonstrate their proposed solution as per their EOI, at the Respondent's own cost.

8 AUTHORITY OF SIGNATORY

8.1 If the EOI Respondent is a company, a certified copy of the resolution of the Board of Directors (i.e. personally signed by the Chairman or Secretary of the Board) authorising the person who signs this EOI to do so and any other documents and correspondence in connection with this EOI and/or agreement on behalf of the company, must be submitted with their EOI.

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8.2 If the EOI Respondent is a partnership, a certified copy of the resolution of the partners (personally signed by all the partners) authorising the person who signs this EOI to do so and any other documents and correspondence in connection with this EOI and/or agreement on behalf of the partnership, must be submitted with this EOI.

8.3 If the EOI Respondent constitutes a "one-man business", certified proof must be submitted that the person signing this EOI and any other documents and correspondence in connection with this EOI and/or agreement is the sole owner of the one-man business.

Failure to comply with this clause may result in rejection of the EOI response.

9 UNDERTAKING BY ELIDZ

In responding to this EOI, ELIDZ encourages all EOI Respondents to put their best effort into the construction and development of the proposal.

The EOI process will include due governance and the results of the adjudication process will be available to Respondents who are not successful under certain conditions. This will be allowed at the sole discretion of ELIDZ.

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EOI for the Development of Prototypes
for ELIDZ SOC

Section 3: ELIDZ'S EOI INFORMATION

1 STATISTICS

1.1 Hemp and Cannabis beneficiation through Biotechnology.

Please note that the aforementioned information is provided merely as an indication of the size and nature of ELIDZ's current requirements and consequently does not necessarily reflect the extent of the services to be provided by appointed service Provider(s) through an award of business at any future date. Therefore, the service providers are welcome to submit additional information (e.g. other capabilities that you may deem to be relevant)

2 EVALUATION REQUIREMENTS FOR EOI

ELIDZ STP is looking to provide enterprise development support to enterprises and innovators, entrepreneurs that Technology Readiness Level (TRL) 3 and upwards. Respondents expressing an interest to participate in this EOI stage must qualify in terms of the minimum predetermined requirements, as set out below:

2.1 MINIMUM ELIGIBILITY CRITERIA (pre-qualification criteria)

The following minimum eligibility criteria is a requirement for the submission of an EOI:

- Be a registered business entity.
- Qualify as a Small, Medium, and Micro Enterprise (SMME) in accordance with the National Small Enterprise Act, as amended.
- Have a product that has achieved a Technology Readiness Level (TRL) of 3 or higher.
- Demonstrate the potential to generate competitive new Intellectual Property (IP).
- Have a product with the potential to be scaled up to pilot and industrial levels for commercialisation purposes.
    - Applicants may submit multiple applications; however, only one project per applicant will be considered for support if selected.
    - Project Information Form.

2.1.1 Exclusions

- Proposals from entities located outside the Eastern Cape Province will only be considered where the proposed development work will be undertaken within the Eastern Cape, through the ELIDZ and/or in collaboration with universities, incubators, or technology stations located within the province.
- SMMEs/Innovators who have been previously funded by the ELIDZ will not be considered.
- SMMEs/Innovators funded for the same activities elsewhere will not be considered (no double-dipping).
- Proposals/submissions without a completed ELIDZ Procurement Handbook.

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2.2 TECHNICAL CRITERIA (FUNCTIONALITY EVALUATION)

- Only proposals that achieve a minimum qualification score of 70% in the Functionality Evaluation matrix below.
- Proposals with functionality points of less that the pre-determined minimum percentage of 70% will be eliminated,
- Respondents shall be prepared for a possible presentation should ELIDZ STP require such and the respondent shall be notified thereof no later than 5 days before the actual presentation.

3 TECHNICAL CRITERIA

- FUNCTIONALITY EVALUATION MATRIX

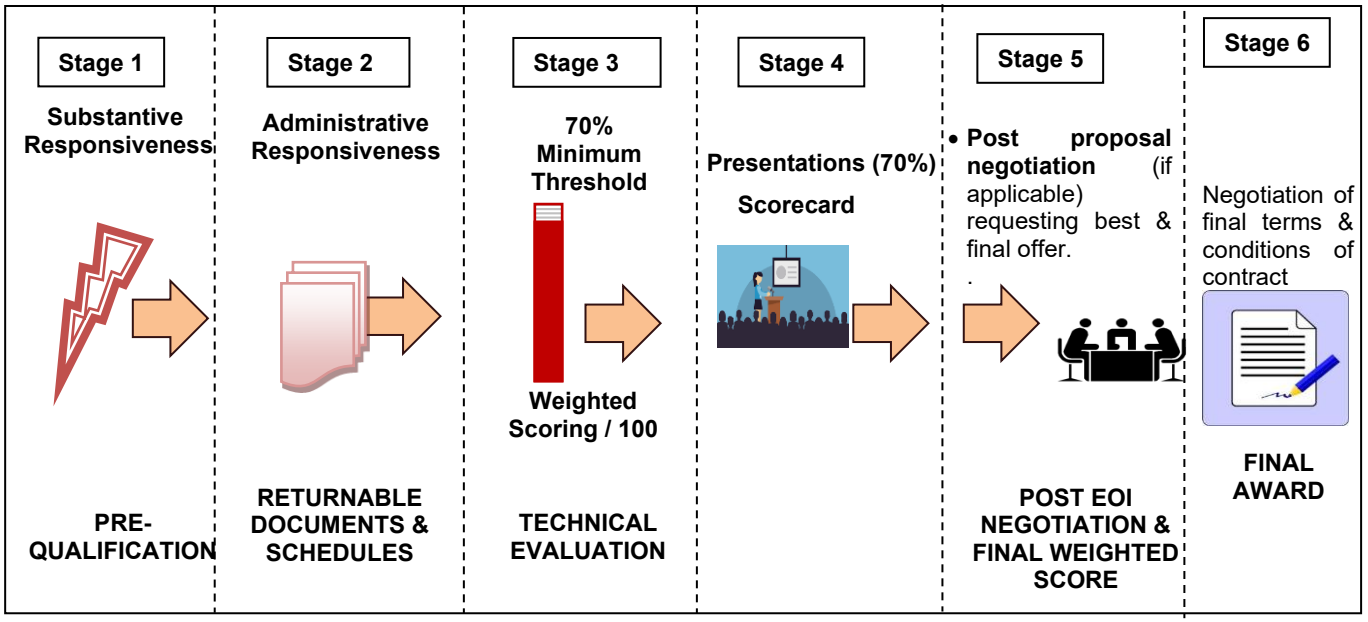
Respondents are required to indicate their existing technical capability by ticking the applicable box in the table below:

Evaluation Criterion	Description	Weight (%)
Technology Readiness and Innovation	Demonstration that the technology or product has achieved a minimum of TRL 3, supported by evidence of technical feasibility, experimental proof of concept, early laboratory testing, and innovation. **Refer to Section 4.3 for Technology Readiness Level Guide.**	25
Commercialisation Potential	Market demand, value proposition, competitive advantage, route to market, and revenue-generation potential.	20
Beneficiation Impact	Extent to which the project advances local hemp and cannabis beneficiation through value-added products, processing, manufacturing, or industrial applications.	20
Scalability and Sustainability	Potential for scaling from pilot to industrial production, operational feasibility, resource requirements, and long-term sustainability.	20
Economic Development and Job Creation	Potential contribution to employment creation, skills development, supplier development, and economic growth within the Eastern Cape.	10
Implementation Capacity	Capability of the applicant team, technical expertise, partnerships, facilities, and project management capability to successfully execute the project.	5
Total		**100**

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4 VALUATION METHODOLOGY AND CRITERIA

During this EOI process, the ELIDZ intends utilising the following methodology and criteria in selecting a preferred Supplier(s). Please note that the criteria and/or weightings listed in the various stages below may change at RFP stage.



NB: The EOI process will end at Stage 4. Evaluation of the various stages will normally take place in a sequential manner. However, in order to expedite the process, ELIDZ reserves the right to conduct the different stages of the evaluation process in parallel. In such instances, the evaluation of bidders at any given stage must therefore not be interpreted to mean that respondents have necessarily passed any previous stage(s).

4.1 SUMMARY OF PROPOSED EOI EVALUATION THRESHOLD AND WEIGHTINGS

EVALUATION CRITERIA	MINIMUM THRESHOLD [%]
Technical / functionality threshold	70%

EVALUATION CRITERIA	FINAL WEIGHTED SCORES
Technical / functionality	100
TOTAL SCORE:	**100**

Note: ELIDZ will reserve the right to conduct post-tender negotiations with the preferred Respondent(s) during RFP stage.

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4.2 PRESENTATIONS AND ADJUDICATION REQUIREMENTS FOR FINAL CONSIDERATION

The Presentation will be evaluated as follows:

EVALUATION

Evaluation Criterion	Description	Weight (%)
Technology Readiness Level (TRL) and Technical Feasibility	Demonstration that the technology or product has achieved a minimum of TRL 3, supported by evidence of technical feasibility, experimental proof of concept, early laboratory testing, and innovation. **Refer to Section 4.3 for Technology Readiness Level Guide.**	20
Innovation and Value Proposition	Degree of innovation, uniqueness, competitive advantage, and differentiation from existing products or technologies.	15
Commercialisation Strategy	Clarity of the business model, target market, route-to-market strategy, customer demand, and revenue-generation potential.	15
Beneficiation Impact	Contribution to local hemp and cannabis value addition, beneficiation, manufacturing, and industrial development.	15
Scalability and Industrialisation Potential	Potential to scale from prototype/pilot stage to commercial production and industrial deployment.	10
Intellectual Property (IP) Potential	Potential for new IP creation, patentability, proprietary technology, and competitive positioning.	10
Economic Impact	Potential to create jobs, develop skills, stimulate local supply chains, and contribute to economic growth within the Eastern Cape.	10
Team Capability and Implementation Readiness	Skills, experience, partnerships, governance structures, and readiness to execute the project successfully.	5
Total		**100**

4.3 Guide for Technology Readiness Levels for Products

Phase	TRL	Technology maturity
Research & Concept	**TRL 1**	Basic research and observation of fundamental scientific principles

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	TRL 2	Formulation of the technology concept or application
	TRL 3	**Analytical and experimental proof of concept through early laboratory tests**
Development & Prototyping	**TRL 4**	Laboratory validation and testing of a basic prototype or component
	TRL 5	Validation and testing of the prototype in a relevant or simulated environment
	TRL 6	System or prototype demonstrated in a representative operational environment
Commercialisation & Deployment	**TRL 7**	System prototype demonstrated in a real-world operational environment
	TRL 8	System complete, fully qualified and ready for final release
	TRL 9	Actual system fully operational, commercialised and working in regular production

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EOI for Hemp and Cannabis Beneficiation through Biotechnology
for ELIDZ SOC Ltd operating as East London Industrial Development Zone

Section 4: EXPRESSION OF INTEREST APPLICATION FORM

NB: If spaces below are not sufficient, provide additional information on separate document(s) and number your responses according to the sequence of numbers and sub-headings below.

1 APPLICANT DETAILS

PROJECT TITLE:	
NAME OF APPLICANT:	
CITY/TOWN (Applicant's residence):	
COUNTRY OF BIRTH:	
EMAIL ADDRESS:	
TELEPHONE NUMBER (Landline):	
MOBILE PHONE NUMBER:	

2 COMPANY DETAILS

COMPANY NAME:				
COMPANY ADDRESS:				
EMAIL ADDRESS:				
COMPANY REGISTRATION NUMBER:				
TELEPHONE NUMBER (Land Line):				
MOBILE PHONE NUMBER:				
TURNOVER IN THE LAST FINANCIAL YEAR:				
DOES YOUR PROJECT REQUIRE FUNDING TO PROGRESS TO THE NEXT PHASE?		YES		NO
BBBEE STATUS:				

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BRIEF DESCRIPTION OF CORE BUSINESS:	

3 STRATEGIC ALIGNMENT

3.1 At what stage of development is your product/ technology?

☐	TRL 3	☐	TRL 7
☐	TRL 4	☐	TRL 8
☐	TRL 5	☐	TRL 9
☐	TRL 6	☐	Other _____

3.2 Under which category does your product fall:

☐	Biofuels	☐	Biomaterials
☐	Bio-fertiliser	☐	**Other** _____

4 PROJECT INFORMATION

4.1 Project Description

Briefly describe the product. What is the overall/core purpose of the product?

_____ _____

Enterprise Name Date

4.2 Technology Readiness and Innovation

What is the current Technology Readiness Level (TRL) of your product or technology, and what evidence supports this assessment?

What makes your product, process, or technology innovative compared to existing solutions in the market?

What testing, validation, or proof-of-concept activities have been completed to date, and what were the key results or outcomes? Please provide evidence where available.

Enterprise Name Date

4.3 Intellectual Property

Do you anticipate the need for Intellectual Property (IP) protection for the proposed product or innovation (e.g., patent, trademark, copyright, or design registration)? If yes, please explain.

4.4 Beneficiation Impact

How will the proposed project contribute to hemp and cannabis beneficiation and value addition within the Eastern Cape Province? Describe the anticipated benefits, such as local processing, technology development, manufacturing, job creation, skills development, import substitution, or development of new bio-based products.
Which part of the hemp or cannabis value chain does the proposed product or technology target, and what value will it add? Identify the relevant stage or application and explain how the proposed solution will improve, transform, or create value from hemp or cannabis biomass or its derivatives.

_____ _____

Enterprise Name Date

4.5 Scalability and Sustainability

What are the key steps required to scale the product from its current stage to commercial production?
What resources, infrastructure, and partnerships are required to support scale-up and long-term sustainability?
How will the project remain commercially and operationally sustainable beyond the support period?

_____ _____

Enterprise Name Date

4.6 Commercialisation Potential

What market need or challenge does your product address, and who are your target customers?
What is your route-to-market strategy, and how do you plan to generate revenue from the product?

4.7 Economic Development and Job Creation

How many direct and indirect jobs is the project expected to create over the next three to five years?
What opportunities will the project create for local suppliers, farmers, SMMEs, and communities?

_____ _____

Enterprise Name Date

How will the project contribute to skills development and economic growth within the Eastern Cape?

4.8 Project Risks

List any technical and/or commercial risks pertaining to the project and state how these risks will be mitigated.

4.7 Project Support

Has the project received any kind of assistance before (financial and or non-financial)? if yes, share more details:

_____ _____

Enterprise Name Date

5. TEAM

List the key members of the team involved in the project (Names and Surname with ID No's and recently certified copies, and their roles in the project).

No.	Name	Surname	ID number	Current occupation	Role in the project
1.					
2.					
3.					
4.					
5.					

Provide their qualifying attributes and years of experience in that particular field (Attach profiles of team members).

If part of a consortium, list external partners and role/contribution to project (Attach applicable proof of Memorandums of Agreement/Understanding)

6. MILESTONES

Outline the key deliverables and estimated delivery date.

Milestone	Task Deliverables	Total Amount	Estimated delivery date
1	• • •	R	
2	• • •	R	

_____ _____

Enterprise Name Date

3	• • •	R	
4	• • •	R	
	Total amount requested	**R**	

7. CONFIDENTIALITY

7.1. POPIA

By submitting this tender, the bidder hereby consents to providing the ELIDZ with personal information as provided in the Protection of Personal Information Act 2013 (POPIA).

The ELIDZ undertakes to:

i. It will take all reasonable steps and precautions to preserve the integrity of bidders Personal Information and to prevent any corruption or loss of such data.

ii. It will not do any of the following: copy, compile, collect, collate, process, store, transfer, alter, delete, interfere with or in any other manner use the bidders Personal Information as described in the Act for any purpose other than with the express prior written consent of the bidder.

iii. Utilize the personal information provided for the purposes of assessment of the tender submitted by the bidder and contracting with the successful bidder as the case may be.

iv. It will immediately inform the bidder in writing if any Personal Information relating to it has been compromised. The ELIDZ undertakes to immediately inform the bidder in writing as to how it will manage such compromise and what steps will be taken to rectify the situation.

v. Due and reasonable care of the bidder's personal information and not to share the said personal information with any third party unless you have authorised such disclosure or the release of such information is required by law.

vi. At all times strictly comply with its obligations under Data Protection Legislation.

vii. Subject to legislative, regulatory, contractual and other legitimate conditions, the respective bidder has certain rights in terms of how their information is processed. The bidder can request access to information or guidance on how to lodge a complaint from or direct a request to exercise afforded rights to the ELIDZ Information Officer, or his/her deputy/ies, or the Information Regulator.

viii. It will maintain guidelines, policies or procedures for the retention or destruction of data and will retain it only as long as necessary for the identified purposes or to meet legal requirements or policies.

ix. It shall implement and maintain, at its cost and expense, appropriate, reasonable, technical and organisational measures to prevent loss of, damage to or unauthorised destruction of Personal Information and unlawful access to or Processing of Personal Information.

The ELIDZ shall not incur any liability for costs, loss or damage arising from the use of inaccurate or incomplete data provided by or on behalf of the bidder.

_____ _____

Enterprise Name Date

All information related to a subsequent contract, both during and after completion, is to be treated with strict confidence. Should the need however arise to divulge any information gleaned from provision of the Services, which is either directly or indirectly related to ELIDZ's business, written approval to divulge such information must be obtained from ELIDZ.

7.2. RETURNABLE DOCUMENTS

*a) Respondents must submit with their responses to this EOI, **as a minimum requirement**, all the returnable documents indicated below with a [√]. All Sections must be signed and dated by the Respondent.*

Minimum Requirements - Returnable Documents	Submitted [√]
SECTION 1: APPLICANT DETAILS	
• Valid Tax Clearance certificate of enterprise	
SECTION 2: EOI Scope of Requirements	
• Company Registration documents	
• Declaration of the product's stage of development	
• Latest Company Audited Financial Statements or DTI Affidavit indicating turnover and BBBEE Level. Preference to be given to SMMEs with the lowest turnover	
• ELIDZ Procurement Handbook	
• Valid proof of address (most recent 3 months)	
• Project Information Form	
SECTION 3: ELIDZ's EOI Information	
• Documents as proof of relevant Industry experience for the Company Director(s) and any other member(s) that will play a role in the project.	
SECTION 4: Expression of Interest	
• Project Concept Note or Business Proposal. Objectives, Product of Interest, Target Markets, Technology to be used.	
• Proof of the current development stage of the product or technology, including evidence of its Technology Readiness Level (TRL).	
• In case of a joint venture, a copy of the joint venture agreement or written confirmation of the intention to enter into a joint venture agreement.	
• Valid and original (or a certified copy) of proof of Respondent's compliance to B-BBEE requirements stipulated in Section 1 of this EOI.	
• **Fully Completed** Expression of Interest Application Form with clear milestones and costing (Section 4).	
• Relevant licences, Permits or Regulatory Approvals.	
• **Any Supporting Documents.** Product Certification, Market Studies, IP registrations, Letters of Intent/ Off-take agreements.	

_____ _____

Enterprise Name Date

b) **Essential Returnable Documents**

In addition to the requirements of section (a) above, Respondents are further required to submit with their Proposals the following **essential Returnable Documents** as detailed below.

Essential Returnable Documents required for evaluation purposes:

Failure to provide all essential Returnable Documents used for purposes of scoring a bid, by the closing date and time of this bid will not result in a Respondent's disqualification. However, Bidders will receive an automatic score of zero for the applicable evaluation criterion. Bidders are therefore urged to ensure that all these documents are returned with their Proposals.

Please confirm submission of these essential Returnable Documents by indicating Yes or No in the table below:

ESSENTIAL RETURNABLE DOCUMENTS USED FOR SCORING	***Yes***	***No***
Project Concept Note/ Business Proposal		
Relevant licences, Permits or Regulatory Approvals		
Experience Level of the Team (CV's of Members allocated to the project with verifiable references)		
Proof of the current development stage of the product or technology, including evidence of its Technology Readiness Level (TRL).		
Fully Completed Expression of Interest Application Form with clear milestones and costing (Section 4)		

Other Essential Returnable Documents:

Failure to provide other essential Returnable Documents may result in a Respondent's disqualification. Bidders are therefore urged to ensure that all these documents are returned with their Proposals.

8. Declaration Confirming That the Project Has Not Previously Received Funding for Product Development

Reference Number: _____

Application Date: _____

APPLICANT DETAILS

Information	**Details**
Registered Business Name	
Registration Number	
Trading Name	
Contact Person	
ID Number	
Physical Address	
Telephone Number	
Email Address	
Project/Product Name	

_____ _____

Enterprise Name Date

DECLARATION

I, the undersigned,

Full Names: _____

ID Number: _____

in my capacity as the **Owner / Director / Authorised Representative** of

Company Name: _____

hereby declare and confirm that:

NON-RECEIPT OF FUNDING

I declare that neither the company nor any related entity has received funding, financial assistance, grants, sponsorship, incentives, subsidies, investment, or any other form of support from any public or private institution for the specific product development activities for which this application is being submitted to ELIDZ-STP.

NO DUPLICATION OF FUNDING

I further confirm that the activities, deliverables, milestones, work packages, products, services, intellectual property development, pilot manufacturing, testing, commercialization activities, or any other components included in this application are not currently being financed, funded, or supported by any other organization.

DISCLOSURE OF PREVIOUS FUNDING

I acknowledge that any previous funding received by the company for activities unrelated to this product development application has been fully disclosed to ELIDZ-STP where applicable.

UNDERTAKING TO NOT SEEK DUPLICATE FUNDING

I undertake that should funding or support be approved by ELIDZ-STP, I will immediately notify ELIDZ-STP in writing if I subsequently receive funding from any other source for the same activities covered under this application.

ACCURACY OF INFORMATION

I certify that all information provided in this declaration and in the prototype development application is true, complete, and accurate.

CONSEQUENCES OF MISREPRESENTATION

I understand and acknowledge that:

- Submission of false or misleading information constitutes fraud.
- ELIDZ-STP reserves the right to verify the information provided in this declaration.
- Any misrepresentation, omission, or non-disclosure may result in:
    - Immediate disqualification of the application;
    - Withdrawal of approved support or funding;
    - Recovery of any funds or support already provided;
    - Legal action where applicable.

_____ _____

Enterprise Name Date

DECLARATION OF TRUTHFULNESS

I hereby declare that the information contained in this declaration is true and correct to the best of my knowledge and belief.

Authorised Representative:

Full Name: _____

Designation: _____

Signature: _____

Date: _____

Witness 1:

Full Name: _____

Signature: _____

Date: _____

Witness 2:

Full Name: _____

Signature: _____

Date: _____

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its Tax Clearance Certificate and valid B-BBEE Verification Certificate, for the duration of any contract emanating from this EOI/EOI. Should the Respondent be awarded the contract [**the Agreement]** and fail to present ELIDZ with such renewals as and when they become due, ELIDZ shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which ELIDZ may have for damages against the Respondent.

SIGNED at _____ on this _____ day of _____ 2026

SIGNATURE OF WITNESSES	ADDRESS OF WITNESSES
1 _____	_____
Name _____	_____
2 _____	_____
Name _____	_____

_____ _____

Enterprise Name Date

SIGNATURE OF RESPONDENT'S AUTHORISED REPRESENTATIVE: _____

NAME: _____

DESIGNATION: _____

_____ _____

Enterprise Name Date