PART A REQUEST FOR INFORMATION (RFI)			
Description of the Works/ Goods/ Services	Capacity building and advisory services on the application of the Cost Benefit Analysis and Economic Impact Tool for repurposing of coal fired power stations		
Deadline for submission	07 December 2026	**At (South African Standard Time)**	10h00AM
Tender Office Address	Tenders are uploaded via https://etendering.eskom.co.za / Eskom Tender bulletin site on the Eskom E- tendering page.		
RFI to be submitted electronically via Eskom E- tendering site by the stipulated closing date and time.	All responses should be submitted via Eskom E-tendering: https://etendering.eskom.co.za/ Please note it is the responsibility of the supplier to ensure that RFI submission is submitted before the closing date and time. **Note**: The proposal shall be submitted in English Language, and all correspondence would be in the same language.		
Electronic Submission of RFI	The tenderer must upload the tender via Eskom Tender bulletin site on the Eskom E- tendering page. All documents need to be submitted in a PDF and Excel format (The upload size per document is 500 megabytes and total submission is restricted to 4 gigabyte). No Zip/condense files can be uploaded No hard copy will be accepted If for some reason you resubmit your RFI, then the latest version of the RFI submitted will only be accepted and all previous submission/s will be null and void. Please ensure that the submission status is indicated as complete. Supplier Help Manual guide and video can be found on Eskom E-Tendering page		
E-tendering Help Manual for supplier	E-tendering Help Manual acknowledgement form (Attached separately)		

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Eskom	Request for Information (RFI)	Document Identifier	240-72663051	Rev	4
		Effective Date	17 June 2025		
		Review Date	June 2030		
		RFI Number	E3807CXMWP		

Eskom Holdings SOC Ltd ("Eskom") invites you to submit a:

- **Request For Information (RFI)** to indicate your interest in the services as stated in the table above. This RFI is a stand-alone information-gathering and market-testing exercise, intended only to inform and assist Eskom's further deliberation of a strategy for the Capacity building and advisory services on the application of the cost benefit analysis and economic impact tool for repurposing of coal fired power stations.

Eskom has delegated the responsibility for this **RFI** to the signatory of this document, whose details can be found below.

We look forward to receipt of your response.

Yours faithfully

Name	Designation	Signature	Date
Hector Mabaso	Senior Advisor Procurement		2026/11/16
Telephone number	+27 13 693 4390	**Fax and/or e-mail address**	Mabasoh@eskom.co.za

1. INTRODUCTION

Like many countries, South Africa is grappling with the energy trilemma, with our challenges exacerbated by local context. The Just Energy Transition (JET) Strategy seeks to balance the three elements of the energy trilemma (Energy Security, Sustainability, and Affordability) while providing a second life to power stations for continued economic stability. Eskom's Just Energy Transition (JET) strategy is focused on resolving all components of the energy trilemma, by delivering on the 5 Es: Energy, Economy, Employment, Equity, and Environment and has been developed as part of its broader corporate strategy to address the driving forces behind energy transition, such as climate change.

The shutdown of a power station has serious negative financial and economic impact to communities living close by if not managed appropriately, and at the same time presents opportunities to reduce our carbon footprint, create jobs and support economic growth and development. Starting with Mpumalanga's oldest plants (i.e., Camden, Grootvlei, Hendrina, Kriel and Arnot), Eskom's JET strategy aims to:

- **Repower** coal plants by leveraging existing infrastructure to build new generation capacity including solar, wind, gas, and synchronous condensers technologies etc.
- **Repurpose** coal plants into new centres of economic activity including training centres, water treatment plant facilities, manufacturing plants, microgrid assembly, modern farms etc.
- **Unlock transmission and distribution capacity** by investing in sub-stations and transformers in a province where solar resources are high by global standards, and
- **Ensure a Just Transition for local communities** through the repurposing and repowering activities that will retain economic activity, creating jobs and new economic activities to help mitigate against the impacts brought about by the shutdown of coal fired plants.

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In anticipation of eventual shut down of the power stations, the approved Eskom Just Energy Transition (JET) strategy calls for decoupling of the repurposing and repowering initiatives from the shutdown schedule. This decoupling allows for the commencement of JET initiatives while the station is operational. The intention is to diversify economic activities around the various power stations earmarked for closure by 2030 and create high-quality jobs for affected community members.

As part of implementing, it's Just Energy Transition (JET) strategy, Eskom's objective, through this RFI, is to test the market's interest in the Capacity building and advisory services on the application of the cost benefit analysis and economic impact tool for repurposing of coal fired power stations.

2. Important notes

- Due to the specific need that this RFI process must fulfill, Eskom wishes to clarify that this invitation is not intended to impede, amend or replace any current or future procurement process that Eskom has engaged in or will engage in.
- Eskom reserves the right, in its absolute discretion, at any stage and without notice, to terminate further participation in the process by any party, to select or disqualify any interested participant from further engagement, to amend and/or terminate this RFI process or any future process pursuant to this process.
- This RFI is a stand-alone information gathering and market testing exercise, to scan for potential market players.
- Any and/or all information submitted by any and/or all respondents may be used without the necessity of acknowledging the source, and without such entity gaining any rights in respect of such a solution, including but not limited to any intellectual property rights.
- Any information provided pursuant to this RFI process, and any subsequent processes and/or engagement is not confidential. Through making a submission a respondent accepts the terms and conditions which govern this process.
- Participation in this RFI process is voluntary. Eskom will not cover any costs incurred in the preparation of responses
- All participants responding to this RFI process need to ensure that they have received all information and remain solely responsible for satisfying themselves with the information required in responding to Eskom.
- Based on the response and the suitability of the initiatives submitted/proposed Eskom will use the list of the response for confined sourcing market.
- Please note that this enquiry is not a Request for Quotation/Proposal but a Request for information only and therefore non-committal and does not constitute a guarantee of business, or an agreement to negotiate a binding agreement. Submissions will undergo a comprehensive review process. Shortlisted eligible respondents may be further invited to submit their detailed Request for Proposals. Eskom reserves the right not to proceed with any further engagements on the requirements presented.

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PART B RESPONSE SHEET IN TERMS OF A REQUEST FOR INFORMATION To be completed by the supplier			
To	Eskom Holdings SOC Ltd	**Date**	
Attention			
Tel no		**Fax no and /or e-mail address**	
From		**Address**	
Address			
Sender			
Description of the works/goods/services	Capacity building and advisory services on the application of the cost benefit analysis and economic impact tool for repurposing of coal fired power stations		

Please find below our response to Eskom's questions:

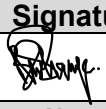
Questions	Please indicate your response in this column
1. **Understanding of the Assignment and Market Offering**	
a. Provide your understanding of Eskom's requirement for capacity building and advisory support on the application of the Cost-Benefit Analysis (CBA) and Economic Impact Assessment tool for coal-fired power-station repurposing. b. Describe the services your organisation can offer across tool review, application, validation, training, handover and post-training advisory support.	
2. **Technical Approach to Financial and Economic Cost-Benefit Analysis**	
a. Describe your methodology for undertaking financial and economic CBA for repurposing and repowering options. b. Explain how your approach treats project life, discount rates, inflation, real and nominal values, opportunity costs, shadow pricing, residual values, taxes and transfer payments.	

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Questions	Please indicate your response in this column
c. Explain how non-monetised social and environmental effects would be documented and incorporated into decision-making.	
3. **Economic, Employment and Distributional Impact Assessment**	
a. Describe the methodology and models you use to estimate GDP/output, value-added, employment and value-chain impacts. b. Explain how temporary, permanent, direct, indirect and induced employment impacts would be distinguished and reported. c. Describe how local, regional and national impacts would be assessed, including impacts on host communities and affected workers.	
4. **Review, Validation and Enhancement of the Existing Tool**	
a. Describe your capability to review and enhance an existing Excel-based CBA and Economic Impact Assessment tool. b. Explain how you would test formulas, links, macros, assumptions, cash flows, units, timelines, scenario switches and output dashboards.	
5. **Data Requirements, Sources and Governance**	
a. Provide an indicative data-request list for applying the tool to a coal-fired power station and selected repurposing options. b. Describe how you would assess data completeness, reliability, currency, consistency and fitness for purpose. c. Explain how gaps, conflicting sources, confidential information and uncertain assumptions would be managed.	
6. **Scenario, Sensitivity and Risk Analysis**	
a. Describe how alternative repurposing scenarios and implementation pathways would be structured and compared. b. Explain how key variables would be selected for sensitivity testing and how switching values or break-even points would be determined.	
7. Organisational Capability and Relevant Experience	

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Questions	Please indicate your response in this column
a. Attach a company registration certificate and current B-BBEE certificate. b. Demonstrate relevant experience in energy, infrastructure, coal transition, decommissioning, repurposing, Just Energy Transition, financial modelling and economic impact assessment.	

Name	Designation	Signature	Date
Brendah Shange	Middle Manager Procurement		16/11/2026
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