ANNEXURE A

Background/Context

Milnerton Tank Farm was constructed in the mid-1960s, with the original storage tanks commissioned in 1967 to support South Africa's strategic crude oil storage and refining infrastructure. Strategically located in Milnerton, Cape Town, the facility historically played an important role in the petroleum supply chain. SANPC is assessing refurbishment and repurposing opportunities for finished petroleum product storage, logistics and commercial utilisation.

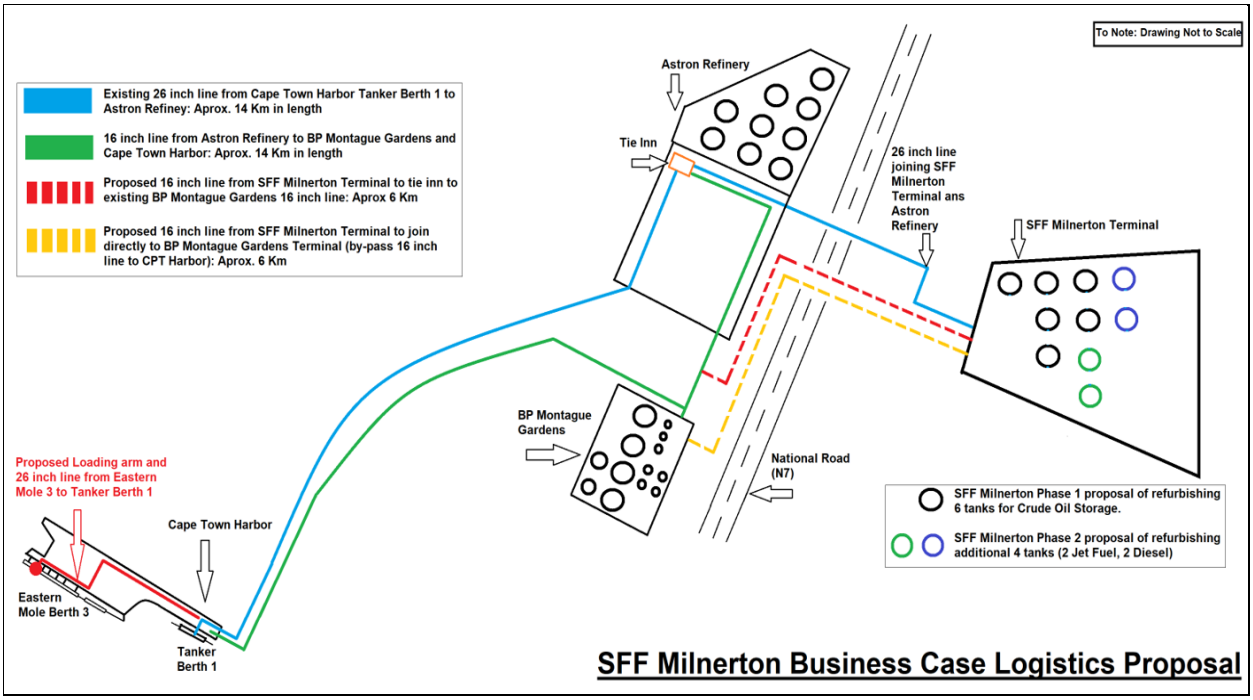
Milnerton has been identified as a strategic asset with a potential role in petroleum stockholding to support national energy security and continuity of fuel supply. Its future development should consider the storage of strategic petroleum stocks alongside commercial storage opportunities.

Bidding Companies must explain how their proposals will accommodate strategic stockholding, including indicative capacity, segregation, stock access and rotation and operational arrangements. The quantity and product mix of any strategic stocks remain subject to confirmation by SANPC.

Approximately 70% of the terminals have been dormant for more than 20 years, while 30% of the tanks underwent refurbishment in 1999 - 2001 The last recorded product movement was in 2015. Available API 653 integrity inspection findings indicate refurbishment potential, with repairs required to tank floors, shells, roofs, piping and safety systems before recommissioning. Respondents must allow for further condition verification and product-specific engineering assessments.

The facility comprises 39 above-ground welded steel storage tanks, each with an approximate nominal capacity of 200,000 barrels (31,800 m^3). The terminal has pipeline connections to the Astron Refinery and the Port of Cape Town, historically supporting the receipt, storage and transfer of crude oil. These existing connections do not establish confirmed access rights, available capacity or suitability for future finished-product operations; bidders must identify the arrangements and modifications their proposals would require to the pipeline system.

The diagram below illustrates the proposed arrangement and the existing pipeline connection between the Milnerton Tank Farm and the Port of Cape Town. Bidding Companies may propose alternative configurations or modifications to support their proposed operations, subject to technical feasibility and the necessary access agreements and regulatory approvals.



3. SCOPE OF WORK

Development and market engagement

SANPC seeks capable organisations to support the future refurbishment, repurposing and commercial utilisation of the Milnerton Tank Farm. Proposals submitted should address demand, technical suitability, funding, logistics access and regulatory and environmental requirements.

Request For Information (RFI)

SANPC intends inviting local and international organisations, individually or as consortia, to submit an indicative development proposal and the completed SANPC Request For Information (RFI) documents. The RFI will inform the business case and establish a pre-qualified panel for future Milnerton project-specific commercial bids.

Participation and panel inclusion will not constitute a contract award, preferred bidder appointment, strategic partnership, financial commitment or allocation of tanks. SANPC has not prescribed proceeds, split, concession term or operating model through this RFI.

Bidding companies bear their own participation costs.

SANPC may verify information and references, seek clarifications and undertake due diligence in accordance with the published conditions. Confidential material must be clearly marked and will be handled subject to applicable disclosure requirements. Bidding companies must provide accurate information and disclose conflicts of interest.

Subsequent project-specific bids (if possible) will be invited from the approved panel through the SANPC procurement processes. Each procurement request will specify its scope and commercial terms and require the applicable internal approvals.

RFI STAGE:

Bidders will be required to submit a signed company letter, completed response template on the SANPC RFI document, indicative development proposal and indexed supporting documents. Cross-reference annexures to the relevant response item. Responses must be in English, with English translations for supporting documents in other languages. State assumptions, conditions and unavailable information. Binding finance, final designs and a priced development bid are not required at this RFI stage.

BID ELIMINATION CRITERIA

The following Bid elimination criteria will be used in the substantive evaluation of this RFI.

Failure to answer 'Yes' and provide with your proposal the supporting evidence to any of the Bid Elimination criteria listed below will result in immediate disqualification of the bidder without progressing to the technical evaluation stage.

No	Bid Elimination Criteria	Description of Evidence required to meet the bid elimination criteria	Indicate if Mandatory Documents Submitted to Meet the Bid Elimination Criteria
1	Bidders details	Legal name, registration number, country, address, ownership, core business and website.	YES/NO
2	Contact and authority	Contact name, position, telephone, email, authorised signatory and authority to submit.	YES/NO
3	Consortium and roles	Lead members, participants, responsibilities, proposed vehicle, sponsor support and draft agreement amongst consortium participants.	(If applicable) YES/NO
4	Tank requirements	Total tanks of interest, number by product and phase	YES/NO

No	Bid Elimination Criteria	Description of Evidence required to meet the bid elimination criteria	Indicate if Mandatory Documents Submitted to Meet the Bid Elimination Criteria
5.	Tank and Product Schedule /Table	Complete one row for each product and phase. Use additional rows or an annexure if required. Tank interest is indicative and does not reserve capacity or allocate tanks. **Product and phase** | **Number of tanks** | **Capacity per tank m³** | **Total capacity m³** | | | | | | | | | |	YES/NO

Bidders are requested to include the following in the bidding companies proposal:

(These are not disqualifying criteria but are encouraged to be included in the Bidding Companies Proposal):

No	Description	Required details	Included in the Bidding Companies Proposal
1	Strategic stockholding	Indicative stock capacity, product segregation, stock access and operating interfaces with commercial storage.	YES/NO
2	Technical capability	Relevant projects and client references, technical team, CVs, credentials and specialist roles.	YES/NO
3	Investment and funding	Indicative capital and operating costs, equity capacity, sources of finance, investment range and funding conditions.	YES/NO

No	Description	Required details	Included in the Bidding Companies Proposal
4	Development proposal	Refurbishment or conversion concept, phasing, supporting infrastructure, studies and implementation approach.	YES/NO
5	Logistics and demand	Receiving and dispatch routes, access dependencies, customers, supply sources and evidence of market demand.	YES/NO
6	Programme	Development milestones, commissioning periods, dependencies and mobilisation requirements.	YES/NO

TECHNICAL EVALUTION

Evaluation and panel establishment:

Bidding Companies will undergo compliance screening, followed by technical, financial, commercial and governance assessment (technical evaluation) using the **technical evaluation below.**

SANPC may verify references and evidence and undertake due diligence on the bidding companies before recommending panel inclusion. Bidding Companies must distinguish verified facts from indicative assumptions.

The TECHNICAL threshold is **70 out of 100**. Each Bidding Company passing the 70 point threshold and compliance requirements may be recommended for panel inclusion, subject to verification and internal approval. The evaluation criteria and weighting will apply equally to local and international Bidders.

MILNERTON TANK FARM RFI — TECHNICAL EVALUATION CRITERIA (MINIMUM OF 70% THRESHOLD REQUIRED)				
No.	**Criterion**	**Evidence required**	**Weight (points)**	**Scoring guidance 0 to 5**
1.1	**Complementarity** Relevant industry experience	List of development projects with contactable references for petroleum storage, terminals, logistics or comparable hazardous industrial projects.	20	0: No relevant projects 1: One relevant project. 2: Two relevant projects. 3: Three relevant projects 4: Four relevant projects. 5: Five relevant projects.
1.2	**Complementarity** Technical and delivery capability	A project-specific methodology outlining proposed approach to developing the project across its full life cycle. The methodology must include an indicative development programme showing key milestones, timelines and critical dependencies.	15	0: No development methodology or programme provided. 1: General intentions provided, with no clear life cycle approach or development programme 2: Partial methodology covering some life cycle stages, with limited milestones, timelines or dependencies.. 3: Practical methodology covering the full project life cycle, supported by an indicative programme identifying key milestones, timelines and critical dependencies. 4: Detailed, coherent methodology and programme showing activity sequencing,

				responsibilities, realistic timelines and how critical dependencies will be managed 5: Comprehensive, credible methodology and integrated programme, supported by relevant project experience, clearly defined deliverables, and arrangements for monitoring progress .
2.1	**Culture** Governance and ethical conduct	Governance structure, delegated authority, ethics and anti-corruption policies, conflict declarations and disclosure of material investigations or sanctions with remedial actions, where applicable.	5	0: No governance or ethics evidence. 1: Unsupported statements of good conduct. 2: Policies or declarations, but material gaps. 3: Governance structure, ethics controls, policies and procedures and relevant declarations provided. 4: Documented implementation, reporting channels and accountable owners. 5: Evidence of oversight, monitoring and corrective action supporting effective implementation.
2.2	**Culture** Collaboration, local participation and skills transfer	Project-specific stakeholder and collaboration approach, proposed local supplier or partner participation and skills-transfer plan with indicative roles,	10	0: No approach provided. 1: General intentions only. 2: Partial plan with limited actions or ownership. 3: Practical plan addressing collaboration, local participation and skills transfer.

		milestones and measures. Apply equally to local and international respondents.		4: Named responsibilities, indicative milestones and measurable outputs. 5: Implementable plan supported by prior outcomes or partner evidence and monitoring arrangements.
3.1	**Commitment** Financial capability	Latest available audited financial statements for the past three years demonstrating capability to invest as proposed .	10	0: No Audited financial statement. 5: Latest available audited financial statements for the past three years
3.2	**Commitment** Indicative funding credibility (Proof of Funding to Support Proposal)	Indicative refurbishment costs and funding plan linked to the number of tanks, products and phases in the Bidders Tank and Product Schedule, including supporting infrastructure. State own-funding and external funding amounts, as applicable, with supporting evidence, funding gaps, conditions and approval timelines. (Binding finance is not required at this RFI stage).	30	Assess funding against the indicative cost of the tenderer's proposed tank refurbishment scope, not the number of tanks alone. Award the highest level fully supported. 0: No funding information provided for the proposed tank refurbishment. 1: Intention to fund refurbishment stated, with no amounts or sources. 2: Indicative costs and funding sources stated, but not linked to tank numbers and phases. 3: Funding plan linked to tank numbers, costs and phases, with evidence of own funds or funder engagement, as applicable.

				4: Funding evidence supports part of the total proposed refurbishment cost; remaining gaps, conditions and approvals are identified by phase. 5: Funding evidence supports the full indicative cost of all proposed tanks and supporting infrastructure.
4.1	**Compatibility** Alignment with Milnerton objectives and market opportunity	Concept proposal identifying products, tanks or capacity of interest, phased refurbishment or repurposing, market demand and prospective users.	10	0: No relevant concept or market evidence. 1: Generic concept without Milnerton alignment. 2: Partial alignment with major market. 3: Coherent Milnerton concept addressing capacity, market demand 4: Market evidence supports phased capacity and practical strategic stockholding arrangements. 5: Well-substantiated market opportunity and integrated concept with credible demand, phasing and stockholding arrangements.
		TOTAL	100	

Panel recommendations will follow the applicable SANPC internal governance and approval process. Please note that:

Panel inclusion provides no guarantee of work or revenue.