



INDUSTRIAL DEVELOPMENT CORPORATION

APPOINTMENT OF A SERVICE PROVIDER TO UNDERTAKE A FEASIBILITY STUDY, DEVELOP A DETAILED BUSINESS CASE, OBTAIN ENVIRONMENTAL AND REGULATORY AUTHORISATIONS, PROVIDE TRANSACTION ADVISORY SERVICES, AND ENSURE IMPLEMENTATION READINESS FOR THE LEANDRA LANDFILL SITE PROJECT, GOVAN MBEKI LOCAL MUNICIPALITY

RFP number	T56/09/26
Issue date	28 September 2026
Non-Compulsory briefing session	DATE & TIME: 05 October 2026 @ 15H00 VENUE: Microsoft Teams LINK: https://teams.microsoft.com/meet/318175988108032?p=0LEP0i6YJie0SH5Cmj Meeting ID: 318 175 988 108 032 Passcode: kD6FC6Wn
Closing date and time	15 October 2025
Tender validity period	120 days from the closing date and time
Responses to this RFP should ONLY be forwarded to:	https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDIhIT9I0oAR71-qtbmIsqvAe2YRlvFGDeKPMF1MAQR6NQ

NB: All enquiries regarding this RFQ must be forwarded to the Procurement Specialist josephp@idc.co.za within five (5) days after the RFQ has been issued. No enquiries from bidders will be entertained after the closing date of this RFQ and during the subsequent evaluation processes. IDC however reserves the right to clarify any information with any bidder regarding their response to this RFQ.

TABLE OF CONTENTS

SECTION 1: GENERAL CONDITIONS OF BID	3
1. PROPRIETARY INFORMATION	4
2. ENQUIRIES	4
3. BID VALIDITY PERIOD	4
4. INSTRUCTIONS ON SUBMISSION OF BIDS	4
5. PREPARATION OF BID RESPONSE	5
6. SUPPLIER PERFORMANCE MANAGEMENT	5
7. ENTERPRISE AND SUPPLIER DEVELOPMENT	5
8. IDC'S RIGHTS	5
9. UNDERTAKINGS BY THE BIDDER	6
10. REASONS FOR DISQUALIFICATION	6
11. RETURNABLE SCHEDULES	7
12. EVALUATION CRITERIA AND WEIGHTINGS	8
13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS	10
SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION	11
1. SPECIAL INSTRUCTIONS TO BIDDERS	12
2. BACKGROUND INFORMATION	12
3. SCOPE OF WORK/TERMS OF REFERENCE	13
4. PROJECT TIMELINES	19
5. TECHNICAL EVALUATION CRITERIA	19
SECTION 3: COST PROPOSAL	22
SECTION 4: ANNEXURES	27
ANNEXURE 1: RESPONSE FORMAT FOR SECTION 2	28
ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS	30
ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS	32
ANNEXURE 4: BIDDER'S DISCLOSURE	33
ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION	35
ANNEXURE 6: BEE COMMITMENT PLAN	36
ANNEXURE 7: DISCLOSURE STATEMENT	37
ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS	38

SECTION 1: GENERAL CONDITIONS OF BID

SECTION 1: GENERAL CONDITION OF BID

1. PROPRIETARY INFORMATION

Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

2. ENQUIRIES

- 2.1. All communication and attempts to solicit information of any kind relative to this RFP should be submitted **in writing** to:

Name:	Joseph Phiri
Telephone Number: Office:	011 269 3810
Email address:	josephp@idc.co.za

- 2.2. Enquiries in relation to this RFP will not be entertained after **05 October 2026**.
- 2.3. The enquiries will be consolidated, and IDC will issue one response, and such response will be posted, within two days after the last day of enquiries, onto the IDC website (www.idc.co.za) under tenders i.e., next to the same RFP document.
- 2.4. The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

3. BID VALIDITY PERIOD

- 3.1. Responses to this RFP received from bidders will be valid for a period of **120** days counted from the bid closing date.

4. INSTRUCTIONS ON SUBMISSION OF BIDS

- 4.1. Bid responses must be submitted in electronic format only and must be e-mailed to the dedicated portal as provided herein.
- 4.2. Bid responses should be in generally acceptable / standard electronic file format/s (i.e., Microsoft suite of products or pdf) to enable access thereto by the IDC for purposes of evaluating responses received. Where documents are presented in a format which cannot be accessed by the IDC through generally acceptable formats, such bid response will be disqualified.
- 4.3. The closing date for the submission of bids is **07 August 2026** not later than 11h00 AM (before midday). No late bids will be considered. Bids must only be sent to https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDIhIT9I0oAR71-qtbmlsqvAe2YRlvFGDeKPMF1MAQR6NQ Bids sent to any other email address other than the one specified herein will be disqualified and will not be considered for evaluation. It is the bidder's responsibility to ensure that the bid is sent to the correct email address and that this is received by the IDC before the closing date and time in IDC's dedicated tender e-mail inbox / address https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgDIhIT9I0oAR71-qtbmlsqvAe2YRlvFGDeKPMF1MAQR6NQ
- 4.4. Bidders are advised to submit / send its bid responses **at least 30 minutes before the 11h00 AM** deadline to avoid any technical challenges in this regard which may result in bid responses being received late. IDC's e-mail servers are configured to receive e-mails with sizes up to 50MB.
- 4.5. The IDC will not be held responsible for any of the following:
- 4.5.1. bid responses sent to the incorrect email address.
 - 4.5.2. bid responses being inaccessible due to non-standard electronic file formats being utilised to submit responses by bidders.

- 4.5.3. any security breaches and unlawful interception of tender / bid responses by third parties outside the IDC's IT network domain.
- 4.5.4. bid responses received late due to any IT network related congestions and/or technical challenges; and
- 4.5.5. bid responses with file size limits greater than IDC's e-mail receipt capacity of 50MB.
- 4.6. Only responses received via the specified email address will be considered.
- 4.7. Where a complete bid response (Inclusive of all relevant Schedules) is **not received** by the IDC in its electronic portal by the closing date and time, such a bid response will be regarded as incomplete and late. Such late and / or incomplete bid will be disqualified. **It is the IDC's policy not to consider late bids for tender evaluation.**
- 4.8. Amended bids may be sent to the electronic portal **marked** "Amendment to bid" and should be received by the IDC **before** the closing date and time of the bid.

5. PREPARATION OF BID RESPONSE

- 5.1. All the documentation submitted in response to this RFP must be in English.
- 5.2. The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.
- 5.3. Bids submitted by bidders which are companies or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.
- 5.4. The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC in regard to anything arising from the fact that pages of a bid are missing or duplicated.
- 5.5. Bidder's tax affairs with SARS must be in order (tax compliant status) and bidders must provide written confirmation to this effect as part of their tender response.
- 5.6. If the bidding structure is a Prime Contractor with Sub-contractor/(s), then the Prime Contractor must not hold lower % of the contract value than **any** of the subcontractors.

6. SUPPLIER PERFORMANCE MANAGEMENT

- 6.1. Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.
- 6.2. The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor, and assess the supplier performance and ensure effective delivery of service, quality and value-add to IDC's business.
- 6.3. Successful bidders will be required to comply with the above condition and also provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

7. ENTERPRISE AND SUPPLIER DEVELOPMENT

The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.

8. IDC'S RIGHTS

- 8.1. The IDC is entitled to amend any bid condition, bid validity period, RFP specification, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC's website under the relevant tender information. All prospective bidders should therefore ensure that they visit the

website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.

- 8.2. The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and financially advantageous to the IDC.
- 8.3. The IDC reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.
- 8.4. The IDC reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.
- 8.5. The IDC reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).
- 8.6. The IDC reserves the right of final decision on the interpretation of its tender requirements and responses thereto.
- 8.7. The IDC reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the IDC in the past 5 years over and above the references put forward by the bidder in its response.

9. UNDERTAKINGS BY THE BIDDER

- 9.1. By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.
- 9.2. The bidder shall prepare for a possible presentation should IDC require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified of the presentation. Such presentation may include a practical demonstration of products or services as called for in this RFP.
- 9.3. The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the IDC during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.
- 9.4. The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.
- 9.5. The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.
- 9.6. The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

10. REASONS FOR DISQUALIFICATION

- 10.1. The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder:
 - 10.1.1. bidder whose Tax Status is non-compliant, after they have been notified accordingly and remain non-compliant.

- 10.1.2. bidder who submits incomplete information and documentation according to the requirements of this RFP document.
- 10.1.3. bidder who submits information that is fraudulent, factually untrue, or inaccurate information.
- 10.1.4. bidder who receives information not available to other potential bidders through fraudulent means.
- 10.1.5. bidder who does not comply with any of the mandatory requirements as stipulated in the RFP document.
- 10.1.6. bidder who fails to comply with POPIA requirements as listed herein.
- 10.1.7. bidder, as the prime contractor, who holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s).

11. RETURNABLE SCHEDULES

Bidders shall submit their bid responses in accordance with the returnable schedules specified below (each schedule must be clearly marked):

11.1. Cover Page: (the cover page must clearly indicate the RFP reference number, bid description and the bidder's name)

11.2. Schedule 1:

- 11.2.1. Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)

11.3. Schedule 2:

- 11.3.1. Copy of Board Resolution, duly certified.
- 11.3.2. Originally certified copy of ID document for the Company Representative.
- 11.3.3. Annexure 2: Acceptance of Bid Conditions and Bidder's Details (duly completed and signed).
- 11.3.4. Annexure 3: Tax Compliance Requirements (duly completed and signed).
- 11.3.5. Annexure 4: Bidders Disclosure (duly completed and signed).
- 11.3.6. Annexure 5: Shareholders and Directors Information (duly completed and signed)
- 11.3.7. Annexure 6: BEE Commitment Plan.
 - 11.3.7.1. Bidders must submit a B-BBEE verification certificate. For Exempted Micro Enterprises (EME) with an annual revenue of less than R10 million and Qualifying Small Enterprises (QSE) with an annual revenue of between R10 million and R50 million per annum, a sworn affidavit confirming the annual total revenue and level of black ownership may be submitted. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.
- 11.3.8. Annexure 7 Disclosure Statement (duly responded to).
- 11.3.9. Annexure 8 Privacy & Protection of Personal Information (duly completed and signed, if applicable).
- 11.3.10. Statement of Financial Position of the Bidder: Latest Audited Financial Statements (where applicable in terms of the Company's Act) and/or independently reviewed financial statements and/or Cashflow Budget for new entities with no financial records.
- 11.3.11. Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable).

Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).

11.4. Schedule 3:

Response to Section 2: Functional Requirements Specification, in line with the format indicated in this RFP document.

- 11.4.1. Annexure 1: Response format for section 2 of this RFP document duly completed and signed.

11.5. Schedule 4:

Price Proposal (response to Section 3 Cost Proposal of this RFP document).

Note: Must be submitted as a separate file/document marked Schedule 4: Price/Cost Proposal)

12. EVALUATION CRITERIA AND WEIGHTINGS

Bids shall be evaluated in terms of the following process:

12.1. Phase 1: Initial Screening Process: During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions and also the Specific Conditions of Bid, which requirements include the following:

- IDC will make use of the Central Supplier Database (CSD) to access key information which is required to conduct supplier vetting including Company Registration status, tax compliance status and any other relevant checks conducted on CSD.
- In the event that the bidding structure is a Prime Contractor with Sub-contractor/(s), then IDC will evaluate the information provided in Annexure 2 (Acceptance of Bid Conditions and Bidder's Details) and if determined that the Prime Contractor holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s), then the bid will be disqualified.
- Submission of ID copy for the Company Representative as referenced in 11.3.2 above.
- BEE Status Certification as referenced in 11.3.7.1 above.
- Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
 - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP.
 - Section 3: Cost Proposal and Price Declaration Form.
 - Annexure 1: Bidders Experience & Project Team.
 - Annexure 2: Acceptance of Bid Conditions.
 - Annexure 3: Tax Compliance Requirements.
 - Annexure 4: Bidder's Disclosure.
 - Annexure 5: Shareholders' Information/ Group Structure.
 - Annexure 6: BEE Commitment Plan.
 - Annexure 7: Disclosure Statement.
 - Annexure 8: Privacy & Protection of Personal Information Act 4 of 2013 Requirements.

Note: Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.

12.2. Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Functional criteria as follows:

12.2.1. Mandatory Functional/ Technical Requirements

All bid responses that do not meet the Mandatory Functional Requirements will be disqualified and will not be considered for further evaluation on the Other Functional Requirements. The Mandatory Functional Requirements are stated in section 2 of this RFP document.

Note: Failure to comply with the Mandatory Functional Requirements assessed in this phase will lead to disqualification of bids.

12.2.2. Other Functional/ Technical Requirements

With regards to the other Functional Requirements, the following criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

NUMBER	ELEMENT	WEIGHT
1	BIDDER'S RELEVANT EXPERIENCE	30
2	BIDDER'S PROPOSED METHODOLOGY & APPROACH	30
3	BIDDER'S PROPOSED PROJECT PLAN	10
4	QUALIFICATIONS, SKILLS AND EXPERIENCE OF KEY PERSONNEL	30
TOTAL		100

Note: The minimum qualifying score for functionality is 70%. All bidders that fail to achieve the minimum qualifying score on functionality shall not be considered for further evaluation on Price and Specific Goals.

12.3. Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Functionality (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

CRITERIA	POINTS
Price	80
B-BBEE	20
TOTAL	100 points

¹Specific Goals for this tender and points that may be claimed are indicated per table below:

SPECIFIC GOALS	POINTS
	(80/20 system)
Black ownership ²	10
30% Black women ownership	5
Any % of ownership by Black Designated Groups ³	2
Reconstruction Development Programme Objective: Promotion of SMMEs (Entities that are EME or QSE)	3
TOTAL POINTS	20

²Black ownership: 100% black owned entities will score the full 10 points (if 80/20 system) or 5 points (if 90/10 system), and between 51% - 99.99% black owned entities will score 4 points (if 80/20 system) or 2 points (if 90/10 System).

³Black Designated Groups has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Act as amended.

Note: Only enterprises with direct Black shareholding that fall under the four categories below be considered for allocation of points on Specific Goal:

- Exercisable voting rights in the hands of Black people
- Exercisable voting rights in the hands of Black women
- Exercisable voting rights in the hands of Black Designated Groups

- Employee Share Ownership Programmes (“ESOPs”) with direct shareholding and exercisable voting rights in the hands of Black People, Black woman, and Black Designated Groups

12.4. Phase 4: Objective Criteria

This contract will be awarded to the bidder scoring the highest points unless an objective criterion justifies the award of the tender to a bidder other than the highest scoring bidder.

12.4.1. Objective Criteria are:

The bidder must pose less risk to the IDC. The risk will be assessed in terms of, but not limited to, the following:

- Reputational Risk: This will be assessed in line with the bidder’s disclosure (Refer to Annexure 7: Disclosure statement of this document) and the IDC Compliance and Regulatory Affairs Department (CRAD) screening report.
- Concentration Risk: Over exposure to a single bidder.
- The bidder’s financial capability in relation to the execution of the contract.
- The bidder’s past performance in IDC contracts.

13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS

It is the IDC’s objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit either a consolidated B-BBEE scorecard or each bidder of the partnership in their individual capacity to submit a BEE certificate or Sworn Affidavit in case of an EME or QSE which will be considered as part of the Specific Goals scoring listed in 12.3.

SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION

SECTION 2: FUNCTIONAL REQUIREMENTS

1. SPECIAL INSTRUCTIONS TO BIDDERS

- 1.1. Should a bidder have reason to believe that the Functional Requirements are not open/fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.
- 1.2. Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state “Comply/Not Comply” regarding compliance with the requirements. Bidders must substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/ technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.
- 1.3. Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

2. BACKGROUND INFORMATION

2.1. Background

- 2.1.1. Infrastructure South Africa (ISA) is a central government agency responsible for coordinating and driving the national infrastructure investment programme, with the intent of improving infrastructure investment and delivery. This is accomplished through, inter alia, the development and implementation of high-impact infrastructure projects. ISA derives its legal mandate from the Infrastructure Development Act (IDA). The IDA (Act 23 of 2014) is aimed at fast-tracking regulatory decision-making and speeding up the implementation processes of strategic infrastructure projects. ISA implements its mandate in partnership with project owners.
- 2.1.2. In line with one of the State’s priorities of the seventh administration, namely Priority 6 - A capable, ethical, and developmental state, ISA is cognisant of the need to enhance state capacity. This has necessitated the implementation of the Presidential Infrastructure Coordinating Commission (PICC) Council resolution of November 2024 that approved the implementation of the Adopt a Municipality Pilot Programme (AAM) in four (4) local municipalities, focusing on various sectors including waste management. ISA’s role is to assist the four local municipalities with technical support in developing business cases for identified projects and transaction advisory with the intention of assisting with securing of the programme/project finance and funding.
- 2.1.3. The PICC Technical Task Team, housed within the Industrial Development Corporation (IDC) and operating in support of ISA's infrastructure development objectives, is responsible for advancing strategic infrastructure projects of national importance. Accordingly, the IDC, on behalf of ISA, intends to appoint a suitably qualified and experienced Transaction Advisor (TA) to undertake a comprehensive Bankable Feasibility Study, develop a Business Case, and provide transaction advisory and implementation to develop feasibility, business case, advisory and implementation readiness services for the Leandra Landfill Site project in the **Govan Mbeki Local Municipality (GLM)**.
- 2.1.4. The appointment is intended to support project preparation activities, including feasibility-level assessments, transaction advisory and implementation readiness, with the objective of enabling informed decision-making and facilitating the mobilisation of funding for the establishment of the Leandra Landfill Site project in the **Govan Mbeki Local Municipality (GLM)**.

- 2.1.5.** The Leandra Landfill is located on portion 4 of the farm Brakfontein 310-IR and is licensed with license number 17/4/WL/MP307/14/03 in terms of Section 45 of NEMWA. The Leandra landfill site acts primarily as a source of severe environmental and safety risks as the disposal of general waste is not in line with the Norms and Standards for the assessment for waste for landfill disposal as published in terms of regulation R635 of 23 August 2013 under the National Environmental Management Waste Act, 2008, Act no 59 of 2008 and the Minimum Requirements for the disposal of waste by landfill. Negative environmental impacts include groundwater contamination, the generation of methane gas, and hazardous conditions for waste pickers.
- 2.1.6.** The Leandra landfill site is planned to be the regional landfill site for Govan Mbeki Municipality due to the availability of land in the municipality and will receive waste from Leslie, Eendracht, Secunda, Trichardt, Kinross, Evander, eMbalenhle and Charl Cilliers as the current landfill sites in Secunda and Kinross are either running out of airspace or need to close based on the license conditions. The project is still at feasibility stage.
- 2.1.7.** Govan Mbeki Local Municipality is a Category B1 municipality, which is a local authority falling under the Gert Sibande District. As a B1 municipality, it is characterised by being a secondary city, it is a key economic hub (mining, manufacturing, trade) with major towns like Secunda, known for its significant coal industry, serving an estimated population of over 310,117 people across 131,729 households.

3. SCOPE OF WORK/TERMS OF REFERENCE

3.1. Scope of work overview

3.1.1. The bidder is required to prepare the following deliverables which are:

- i. Phase 1 - Detailed review and Gap Analysis:** the bidder will review the needs analysis, the technical options analysis, and the service delivery analysis contained in the Early Business Case and update these in accordance with the outcomes of the feasibility study. The bidder is also required to do a gap analysis.
- ii. Phase 2 - Comprehensive Feasibility study:** the bidder shall conduct the Project Feasibility Study (technical, economic, social, environmental, institutional, and financial), including a value assessment of the preferred technical and contracting option. The bankability of the Project must be underpinned and supported by a detailed financial model that demonstrates amongst others, the project viability, affordability, sustainability and risk analysis and its mitigation strategies and any other critical elements for determining the viability of a project of this nature.
- iii. Phase 3 - Intermediate Business Case (IBC) Compilation:** Compilation of ISA's 5-Case Intermediate Business Case (IBC) and a summarised (twenty (20) to twenty-five (25) pages summary document utilising the developed comprehensive feasibility study which covers all the key elements and, is to be used to source funding from both the fiscus as well as prospective development finance institutions and commercial banks.

The above deliverables are detailed in the work packages set out in sections 3.2 to 3.4.

3.2. Phase 1 - Detailed Review

The Bidder is required to perform the following tasks in this stage:

3.2.1 Data review and Inception Planning

- The bidder will collect, collate and review of existing information, conduct a site visit, and submit an inception Report. Review of previous Business Case and update these in accordance with the outcomes of the feasibility study.
- The bidder will then undertake a detailed review of the needs analysis, the technical options analysis and the implementation analysis and on conclusion of this stage, the Parties will decide on and confirm the project scope for the detailed feasibility study.
- An information gap analysis report will be required to inform the feasibility study.
- Develop detailed Inception plan and schedule within two weeks of signing the contract for the work, the bidder shall submit and present to the project sponsor. This plan and schedule shall present sufficient and detailed information concerning the bidders' approach to accomplishing the assignment to allow effective planning and scheduling of all activities required to support the bidders' efforts.

3.3. Phase 2 - Comprehensive Feasibility Study

The Feasibility should demonstrate that the project as scoped and defined is affordable, there is value for money, and there is appropriate risk transfer in the contracting arrangements. The following items as a minimum should inform and form part of the feasibility study:

i) Justification, needs analysis and objectives of the Project

A description of the project or programme, project stage and justification of why it is regarded as a national priority. The bidder will be required to **produce a comprehensive needs analysis** that defines the proposed project, demonstrating that the project aligns with the municipality's strategic objectives and capacity.

The bidder shall:

- Support the project sponsor in defining the project description as a summary of key information that includes the name, location, duration, objective, outputs, and other main features of the project. Provide a clear indication of the project stage.
- Develop a justification statement to explain the need for the proposal at the highest level in a clear, coherent, and logical manner. It should explain why the proposal is a national priority and motivate the justification for shifting resources from other pressing needs to this activity.

- Develop measurable objectives, outcomes, and targets that the proposal seeks to achieve
- Conduct a needs analysis, demonstrate the Municipality's commitment and capacity, and identify and analyse the available budget.

ii) Demand Analysis

The bidder should develop a demand analysis to establish the need for the project. Therefore, it should be focused on the problem(s) of the target beneficiaries. The demand analysis should indicate whether the project scope is too large or too small and whether the intervention needs to be expedited, postponed or re-scoped. The analysis should be carried out in two stages:

- Analysis of Current Demand: This is based on the statistics provided by service providers, regulators, departments, ministries, and statistics agencies.
- Analysis of Future Demand: This is based on reliable forecasting models that consider the different socio-economic factors, trends, cyclical variations, alternative supply, and elasticity of demand (price and/or income).

iii) Options Analysis

The bidder should describe the options that were considered during the development of the proposal. Develop a cost-effective solution that meets the objectives of the project. The analysis should be done along the following dimensions:

- Technical Feasibility Options and its Cost Effectiveness: This entails the analysis of the technical and engineering design of the options, how appropriate they are to satisfy the project objective(s) and their effectiveness per Rand of investment.
- Environmental Impact Assessment: This assessment focuses on the environmental impacts of the possible options and ranks them in order of the severity of the impacts.
- Human Resource Assessment: The human resource assessment seeks to identify the labour and managerial needs of the possible options.
- Institutional Capacity Assessment: This involves the analysis of the alternatives in terms of the capacity of the Implementing Institution (which could be different from the Project Sponsor).
- Legal and Regulatory Due Diligence: This involves assessing each alternative to check alignment with the existing statutory and regulatory framework and to identify legal barriers
- Service Delivery option analysis: Through this task category, the service provider will evaluate and recommend a preferred service delivery option as required under section 78 of the MSA.

The bidder should provide at least three different options for consideration, highlighting the preferred options against the other two options explored.

iv) Site Establishment Due Diligence

The Municipality has selected the preferred project site. The bidder shall identify, compile and verify all related approvals required to utilize this site for the specified project outputs. The already preferred project site should be taken into consideration when developing the various options as discussed in section 3.3. (iii).

v) Environmental/ Regulatory Authorisations

The bidder is required to assess issues related to environmental regulations, clearances, and approvals, ensuring compliance with relevant standards and regulations. Additionally, the successful bidder will be responsible for the delivery of the following:

- Review all environmental authorisations obtained and advise on further authorisation required, as per NEMA.
- Identify, scope and complete all necessary applications and processes and support the Project Owner to acquire any other necessary permits/authorisations, if required.

It is to be noted that the municipality has already received authorisations for the EIA and WULA for this project.

vi) Preliminary Engineering Design Package

Produce preliminary engineering drawings and site layouts for the selected preferred solution to a level of detail sufficient to lock down precise costing, enable statutory submissions, and construct procurement technical specifications

vii) A socio-economic analysis, Cost benefit analysis

- The bidder should develop a comprehensive social and economic benefits analysis for the project. The bidder should clearly indicate the project's impact on all segments of the society via the calculation of economic performance indicators such as the Economic Net Present Value (ENPV), the Economic Rate of Return (ERR) and Cost-Effective Ratios (CER).
- The bidder should undertake a Cost Benefit Analysis (CBA) and Cost Effectiveness Analysis (CEA) to assess their economic viability. The analysis should focus on social aspects, gender, climate change, environmental impact and other factors, and all applicable economic indicators will be used to determine economic indicators.

viii) Financial Modelling

The bidder will be required to develop the following financial statements which are essential to plan for budget allocations over the full lifecycle of the intervention. All these financial statements should be stated over the full useful life of the asset in current prices (i.e. Nominal rand) using clearly specified rates of inflation to escalate costs which should include amongst others:

- An expenditure statement - This should detail all the payments that will be required to deliver the project/programme.
- A funding & budget statement - This should show all the resources that will be mobilized to implement the proposal and support the operation of the asset over its full lifecycle.
- A cash-flow statement - A comprehensive account of the annual inflows and outflows of cash associated with the proposal because of capital, operations, and financing activities over the full lifecycle of the asset.
- A contingent liability statement - The contingent liability statement should give details of all explicit liabilities that will accrue to government that includes external financing whether the external finance is in full or in part or as part of a blended financing arrangement.

The Financial Model should incorporate all relevant variables addressing the various options of the project proving bankability.

ix) Legal Review

The bidder must conduct a comprehensive legal due diligence of the preferred project delivery option and ensure all foreseeable legal requirements are met for the development of the project. These, amongst others, can include:

- Review all relevant documentation related to the project including contracts, permits, licenses, leases, financial statements, and other legal and transactional documents.
- Statutory posturing, compliance, and adherence to the operating model and infrastructure delivery and management model.
- Analyse legal risks, risk mitigation, and liabilities pursuant to the business case development.
- Legal due diligence for the draft Heads of Terms, contracts, commercial terms, and service level agreements.
- Prepare documentation, including legal and funding agreements, Board resolutions and any other activity associated with the funding process.

x) Risk Assessment and sensitivity analysis

- **Risk assessment** -The bidder should conduct a Risk assessment of the project and develop a risk matrix that identifies the project's risks.
- **Sensitivity Analysis**- The bidder should conduct a sensitivity analysis to methodically test the responsiveness of the project's selection criteria (NPV, ENPV or any other relevant criterion).

i) Procurement plan

Bidder to develop a Procurement Strategy, aligned to the objectives of the GLM and the procurement laws of the State detailing the selected packaging, contracting, pricing, and targeting options for all the required goods and services or a combination thereof as well as the procurement procedure to ensure alignment to Constitutional requirements and other legislative requirements. The rationale for adopting a

particular option(s) compared to alternatives must be clearly demonstrated. A Procurement Strategy must include the following:

- The procurement needs of the project or programme
- Delivery method, Contracting and Pricing strategy
- Procurement targeting and procedure

ii) Institutional and Operational Readiness

The analysis should demonstrate that the institutions responsible for implementation, including project management, and operational responsibility will be appropriate to the task.

iii) Integrated Comprehensive Feasibility Study Report

Consolidate and synthesize the technical, financial, environmental, institutional, and economic engineering outputs into an integrated, decision-grade feasibility report.

iv) Funding Mobilisation

Development of financing strategies and support for funding submissions to enable project bankability and confirmation of finance source.

3.4. Phase 3 - Intermediate Business Case (IBC)

The outputs of Phase 2 shall be structured such that they can be consolidated into ISA's 5-Case Intermediate Business Case (IBC) and a summarised (twenty (20) to twenty-five (25) pages) document, should this be required by a funding or approving authority.

- a)** Compiling the Intermediate Business Case (IBC): Compilation of a decision-ready IBC aligned to the 5-case Model to support approvals and funding applications. The IBC must provide a structured, evidence-based assessment across the five dimensions of the 5-case model (see annexure 1 below).
- b)** The abridged summary document should effectively communicate the business case in twenty (20) to twenty-five (25) pages with additional information attached as annexures. The following items should be clearly explained in the business case document:
 - Description and objectives of the project
 - Demand and Market analysis
 - Options analysis
 - Socio-economic analysis
 - Financial model and budget statement
 - Risk statement and management plan
 - Procurement statement
 - Institutional and operational readiness

3.5. General

- ✓ Progress meetings shall be held with ISA and GLM on a bi-weekly basis.
- ✓ The Service Provider shall inform ISA and GLM prior to contacting any third parties to obtain information or discuss the project details.
- ✓ The service provider will be required to sign a non-disclosure agreement (NDA).
- ✓ The Service Provider will be required to disclose any current work with ISA (active contracts).

3.6. Additional Information

a) The following shall be provided to the appointed bidder at contracting stage:

- ✓ Completed Business Case Document.
- ✓ Waste Management Licence.
- ✓ Municipal Waste Management Masterplan.
- ✓ Environmental Impact Assessment.
- ✓ Water Use Licence Application Authorisation Document.

b) Available documents for all bidders:

Annexure 1: ISA 5 Case Model Business
Case Guideline

[ISA-Journey Navigating-Infrastructure-
Project-Appraisal-Approval 2024.pdf](#)

4. PROJECT TIMELINES

The appointed service provider(s) will be required to start immediately after the award and complete the assignment within a duration of 8 months.

5. TECHNICAL EVALUATION CRITERIA

5.1 Other Technical Requirements

The bidder must indicate their compliance/ non-compliance to the following requirements and to substantiate as required. The bidder must respond in the format below, where additional information is provided/ attached somewhere else; such information must be clearly referenced.

5.1.1 BIDDER'S EXPERIENCE	Comply	Partially Comply	Not Comply
The bidder must demonstrate relevant experience in infrastructure project preparation, undertaking technical feasibility studies, transaction advisory, implementation readiness and business case development, particularly within the waste management sector The bidder must provide three (3) references of projects undertaken in similar projects; a contactable reference must be given (name, designation, and relationship in the project, email, and telephone). If such information is not given, the reference shall be deemed to be invalid. Refer to Table (a) Annexure 1 of this document for the response format provided.			
Substantiate / Comments			

5.1.2 BIDDER'S PROPOSED METHODOLOGY AND APPROACH	Comply	Partially Comply	Not Comply
The bidder shall submit a project-specific methodology demonstrating a clear, logical and coherent approach to delivering the scope of services set out in the Scope of work section 3.2 to 3.4 The proposed methodology must be tailored to the objectives, phasing and deliverables of the Leandra Landfill Site project and must demonstrate sufficient capacity to sufficiently carry out the work. As a minimum, the proposed methodology shall: - Clearly describe the overall approach to project preparation, feasibility assessment, transaction advisory and implementation readiness. - Demonstrate how the methodology aligns with the phased and deliverable-based structure of the scope of work. - Explain how technical, environmental, economic, financial, commercial and institutional inputs will be integrated to produce coherent, decision-grade outputs. - Describe the bidder's quality assurance and quality control (QA/QC) processes to ensure accuracy, consistency and robustness of deliverables. - Describe the approach to risk identification, management and mitigation throughout the assignment - Demonstrate an understanding of key stakeholder interfaces, approvals and decision points relevant to the assignment.			
Substantiate / Comments			

5.1.3 BIDDER'S PROPOSED PROJECT PLAN	Comply	Partially Comply	Not Comply
The bidder must submit a detailed project plan covering a period of up to eight (8) months from the date of appointment. The project plan must be presented as a High-Level Work Breakdown Structure (WBS) and clearly demonstrate alignment with the phases, activities, milestones, and deliverables outlined in the Terms of Reference (ToR). In addition, the bidder must provide a high-level Gantt chart illustrating the proposed project schedule, key dependencies, and critical milestones. The proposed project plan will be evaluated on its clarity, completeness, realism, logical sequencing of activities, resource planning, and alignment with the scope of work and expected deliverables.			
Substantiate / Comments			

5.1.4 QUALIFICATIONS AND SKILLS OF KEY PERSONNEL	Comply	Partially Comply	Not Comply
The bidder's personnel for the proposed team must have relevant qualifications, skills, and experience in infrastructure project preparation, undertaking technical feasibility studies, transaction advisory and implementation readiness, particularly within the waste management sector or similar infrastructure environments. Key personnel proposed for the assignment shall have a minimum of 5 years' post professional registration experience (for regulated professions). The bidder shall ensure that the proposed team provides appropriate coverage across the following competency areas. The Team must include the following as a minimum: i. Project Lead – must be registered with the Environmental Assessment Practitioners Association of South Africa (EAPASA). ii. Environmental Specialist - must be registered with the South African Council for Natural Scientific Profession (SACNASP). iii. Project Manager/Technical Lead (Civil or Structural Engineer) – Must be registered with ECSA (Pr. Eng), with experience in waste management. iv. Finance Lead – must be registered with SAICA/SAIPA. Financial Modelling and Valuation Analyst (FMVA) certification would be advantageous. v. Economics Lead – Must have relevant experience conducting socio-economic impact assessments and formal Cost-Benefit Analyses (CBA) for public infrastructure. vi. Any additional resources that the bidder considers essential for the project must be included as part of the proposed team. These resources must possess relevant experience and maintain valid registration with the applicable statutory or professional bodies appropriate to their roles. Bidders shall submit, as part of their proposal: • The structure and composition of the proposed team, clearly outlining the main disciplines/ specialties of this project and the key personnel responsible for each specialty. Please refer to Table (b) Annexure 1 of this document for the format in which the required information must be provided. • Curriculum Vitae (CVs) of key personnel, clearly highlighting qualifications, professional registration (where applicable), and experience relevant to the scope of this assignment. • Proof of professional registration with applicable statutory bodies.			
Substantiate / Comments			

SECTION 3: COST PROPOSAL

SECTION 3: COST PROPOSAL

1. **NOTE: All prices must be VAT inclusive (where applicable) and must be quoted in South African Rand (ZAR).**

2. Are the rates quoted firm for the full period of the contract?

YES	NO
-----	----

Important: If not firm for the full period, provide details of the basis on which price adjustments shall be applied e.g., CPI etc.

3. All additional costs associated the bidder's offer must be clearly specified and included in the Total Bid Price.

4. Is the proposed bid price linked to the exchange rate?	Yes	No
<i>If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate:</i>		

5. Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.	Comply	Not Comply

6. The IDC reserves the right to consider the guidelines on consultancy rates as set out in the National Treasury Instruction 02 of 2016/2017: Cost Containment Measures which took effect from 01 January 2014, where relevant.	Comply	Not Comply
The bidder must indicate if their proposed rates are in line with the provisions of the referenced National Treasury Instruction: Cost Containment Measures. The "Guide on Hourly Fee Rates for Consultants" as issued by the Department of Public Service and Administration (DPSA); or Remuneration guidelines issued by professional service organisations or regulatory bodies, may be relevant.		
Substantiate / Comments		

7. COSTING MODEL

Activity/ Deliverable	Resource(s)*	Rate/Hour per resource	Number of hours	Total Cost (VAT Excl.)
PHASE 1 – INFORMATION REVIEW AND GAP ANALYSIS (Ref. to SOW 3.2.)				
i. Data collating and review				
ii. Analysis reports (needs, technical options and implementation)				
iii. Information gap analysis report				
iv. Detailed inception plan/report				
Disbursements (Phase 1)				
Sub-Total VAT excl. (Phase 1)				
VAT @ 15%				
Total Vat incl. (Phase 1)				
PHASE 2 – COMPREHENSIVE BANKABLE FEASIBILITY STUDY (Ref. to SOW 3.3)				
i. Justification, needs analysis and objectives of the Project				
ii. Demand Analysis				
iii. Options Analysis				
iv. Site Establishment Due Diligence				
v. Draft and submit all environmental authorisation (EA) reports				
vi. Obtain Environmental Authorisation/Permits.				
vii. A socio-economic analysis, Cost-benefit analysis				
viii. Financial Modelling				
ix. Legal Review				
x. Risk Assessment and Sensitivity Analysis				
xi. Procurement Plan				
xii. Institutional and Operational Readiness				
xiii. Preliminary Engineering Design Package				
xiv. Integrated Comprehensive (Technical) Feasibility Study Report				
xv. Funding Mobilisation				
Disbursements (Phase 2)				
Sub-Total VAT excl. (Phase 2)				
VAT @ 15%				

Total Vat incl. (Phase 2)				
PHASE 3 – INTERMEDIATE BUSINESS CASE COMPILATION (Ref. to SOW 3.4)				
Compiling the Intermediate Business Case (IBC)				
Twenty (20) to twenty-five (25) page summary document, with additional information attached as annexures				
Disbursements (Phase 3)				
Sub-Total VAT excl. (Phase 3)				
VAT @ 15%				
Total Vat incl. (Phase 3)				

TOTAL COST FOR PHASE 1 (VAT Incl.)	
TOTAL COST FOR PHASE 2 (VAT Incl.)	
TOTAL COST FOR PHASE 3 (VAT Incl.)	
TOTAL BID COST (VAT Incl.)	

7.1. Disbursements

The bidder must provide a detailed breakdown of the Disbursements as follows:

Cost Element	Cost (VAT Excl.)
Total Disbursements	

Note on pricing:

- The bidder's price must be inclusive of all costs associated with rendering the service and the price must be fixed for the period of the contract.
- Disbursements (incidental expenses other than professional fees e.g. travel and accommodation, printing costs, etc.) must be clearly defined, outlining all assumptions. It is of utmost importance to submit clear and comprehensive cost proposals to allow the IDC to fairly compare bid price / cost proposals. If there is no additional fee envisaged for Disbursements, then the bidder must clearly indicate "No Charge / Free of Charge". Failure to clearly indicate this, would result in IDC penalising your bid response by taking the cost of the highest bidder and adding 50% thereto and apply this rate for purposes of price comparisons. Bidders are therefore requested to respond clearly and comprehensively on this aspect of their bid response.

7.2. Summary of Costs

DESCRIPTION	BIDDER'S PROPOSAL
Number of resources (personnel)	
Project duration (in hours)	
Project duration (in months)	
Commencement Date	

PRICE DECLARATION FORM

Dear Sir,

Having read through and examined the Request for Quotation (RFQ) Document, **T56/09/26** the General Conditions, The Requirement and all other Annexures to the RFQ Document, Document, we offer **to develop a feasibility study, a detailed business case, provide transaction advisory and ensure implementation readiness for the Leandra Landfill Site - Govan Mbeki Local Municipality** to the IDC, at a total amount of:

R..... (Including VAT)
In words

R.....(Including VAT)

We confirm that this price covers all activities associated with the project management and consulting service, as called for in the Tender document. We confirm that IDC will incur no additional costs whatsoever over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer; we will commence with the provision of service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer and that we must bear all costs which we have incurred in connection with preparing and submitting this tender.

We hereby undertake for the period during which this tender remains open for acceptance not to divulge to any persons, other than the persons to which the tender is submitted, any information relating to the submission of this tender or the details therein except where such is necessary for the submission of this tender.

SIGNED

DATE

(Print name of signatory)

Designation

FOR AND ON BEHALF OF:

COMPANY

NAME

Tel No

Fax No

Cell No

SECTION 4: ANNEXURES

Bidder's Experience and the proposed Project Team

Name of Bidder: _____

Authorized signatory: _____

The bidder must provide the following information: Table (a) Details of the bidder's current and experience in service provider to develop business cases, transaction advisory and implementation readiness for the Leandra Landfill Site project – **Govan Mbeki Local Municipality** (please refer to par 5.1.1 of Section 2 of this RFP document):

Table (a) Details of the bidder's experience in infrastructure project preparation, undertaking technical feasibility studies, transaction advisory, implementation readiness and business case development, particularly within the waste management sector or similar infrastructure environments. (please refer to Section 2 par 5.1.1):

[illegible]

Table (b) Details of the key personnel of the bidders' proposed team: (please refer to par 5.1.4 of Section 2 of this RFP document):

Name	Role / Duties in this Project	Relevant Project Experience			
		Project description, Client, Project period	Years of Experience	Professional Registration	CVs Attached Yes/No

ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS

Request for Proposal No: _____
Name of Bidder: _____
Authorised signatory: _____
Name of Authorised Signatory _____
Position of Authorised Signatory _____

By signing above the bidder hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this RFP.

[Note to the Bidder: The Bidder must complete all relevant information set out below.]

CENTRAL SUPPLIER DATABASE (CSD) INFORMATION

Bidders that are registered on the Central Supplier Database (CSD) of National Treasury are required to submit as part of this proposal both their CSD supplier number and CSD unique registration reference numbers below:

Supplier Number	
-----------------	--

BIDDING STRUCTURE

Indicate the type of Bidding Structure by marking with an 'X':

Individual Bidder	
Joint Venture/ Consortium	
Prime Contractor with Subcontractors	
Other	

REQUIRED INFORMATION

If Individual Bidder:

Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
cell phone Number	
Email address	
Postal Address	
Physical Address	

If Joint Venture or Consortium, indicate the following for each partner:

Partner 1

Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cell phone Number	
Email address	
Postal Address	
Physical Address	

Scope of work and the value as a % of the total value of the contract	
Partner 2	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cell phone Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	

If bidder is a Prime Contractor using Sub-contractors, indicate the following:	
Prime Contractor	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cell phone Number	
Email address	
Postal Address	
Physical Address	
Work as a % of the total value of the contract and description of the work	
Sub-contractors	
Name of Company	
Company Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cell phone Number	
Email address	
Postal Address	
Physical Address	
Subcontracted work as a % of the total value of the contract and description of the work	

ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS

1. TAX COMPLIANCE REQUIREMENTS			
1.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS. 1.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS. 1.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA. 1.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID. 1.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER. 1.6 WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.			
2. QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS			
2.1 IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO 2.2 DOES THE BIDDER HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO 2.3 DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO 2.4 DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO			
IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 ABOVE.			
SUPPLIER STATUS	COMPLIANCE	TAX COMPLIANCE SYSTEM PIN:	

ANNEXURE 4: BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER'S DECLARATION

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest ¹ in the enterprise, employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full name	Identity Number	Name of State Institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....
.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether they are bidding for this contract? **YES/NO**

2.3.1 If so, furnish particulars:

.....
.....

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read, and I understand the contents of this disclosure.
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect.
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium² will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.
- 3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT. I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

..... Signature	 Date
..... Position	 Name of bidder

² Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION

[Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

1. Shareholders/ Members

Name of the shareholder	ID Number	Race	Gender	% Shares

Note: The bidder must also attach the detailed Company/ Group Structure where relevant.

2. Trust Information

Should a trust form part of the Company / Group structure then the following must be submitted as part of your proposal.

Documents necessary to verify the Identity of a Trust	☐ Copy of trust deed or other founding document by which trust is created.
	☐ Letters of authority (as issued by the Master of the High Court)
	☐ Personal details of each Trustee, each Beneficiary, the Founder, and the person authorised to act on behalf of the Trust

3. Black Shareholders/ Members as per the B-BBEE Certificate

Name of the shareholder	ID Number	Race	Gender	% Shares
Total Black Shareholding % as per the current and valid B-BBEE Certificate				

4. Directors

Name of the shareholder	ID Number	Race	Gender

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

.....
Signature

.....
Date

.....
Position

.....
Name of bidder

ANNEXURE 6: BEE COMMITMENT PLAN

The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the Specific Goals which requires the bidder to have a valid B-BBEE certificate or a sworn affidavit in case of a EME or QSE.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.

ANNEXURE 7: DISCLOSURE STATEMENT

In terms of the tender condition 8.4, which allows the IDC to conduct background checks on bidders and its shareholders and directors, the IDC hereby requires bidders to provide the following additional information:

1. The IDC considers the integrity of its appointed service providers to be of critical importance. The IDC reserves the right to apply its objective criteria to award any bidders whose integrity, based on past conduct (during the 5 years immediately preceding the bid submission date), it considers questionable.
2. To this end, the IDC requires each bidder to include in its bid, a disclosure statement which details the following (sufficient information and supporting documentation for the IDC to make its own assessment as to the materiality or seriousness of allegations regarding the bidder's integrity or conduct): any criminal charges made against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct;
 - 2.1. any civil proceedings initiated against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct; and
 - 2.2. any other enquiry or similar proceedings initiated or threatened against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct.
3. Where the bidder is a consortium, the disclosure statement referred to in paragraph 2.2 above must be made separately in respect of each consortium partner.
4. In the event that the bidder's circumstances change, after submission of its bid, regarding any matter referred to in paragraph 2.2 above or in regard to any matter referred to in its disclosure statement, the bidder must submit a written notification to IDC indicating the nature and extent of such changed circumstances.
5. The IDC reserves the right to seek such additional information from any bidder, in respect of the disclosure statement referred to in paragraph 2.2 above, as it may, in its sole discretion, determine, whether such information has been requested under this RFP or otherwise, and may require the bidder to make oral presentations for clarification purposes or to present supplementary information, in respect of the disclosure statement if so required by the IDC.
6. Based on its own assessment of the contents of the bidder's disclosure statement and any publicly available information which is relevant to the contents of such disclosure statement, the IDC will decide whether the bidder's conduct or any allegations relating thereto pose a risk, reputational or otherwise, to the IDC; and if it reaches an adverse conclusion the IDC will in its sole discretion have the right not to award a contract or order.

SIGNED _____ **DATE** _____

(Print name of signatory) _____

Designation _____

FOR AND ON BEHALF COMPANY

OF: NAME _____

Tel No _____

Fax No _____

Cell No _____

ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS

Request for Proposal No:	
Name of Bidder:	
Authorised signatory:	

Protecting personal information is important to the Industrial Development Corporation (IDC). To do so, IDC follows general principles in accordance with applicable privacy laws and the Protection of Personal Information Act 4 of 2013 (POPIA).

IDC's role as a responsible party, is amongst others to process personal information for the intended purpose for which it was obtained and in line with legal agreements with its respective/prospective clients, third parties, suppliers, and operators.

Who is an Operator? A person or body/ entity which processes personal information for the IDC in terms of a contract or mandate.

Who is a Supplier? a natural or juristic person that provides a product or renders a service to the IDC. A supplier could also be considered as an operator, an independent responsible party or (together with IDC) a joint responsible party.

If the supplier or business partner provides IDC with its related persons' personal information, the supplier or business partner warrants that the related persons are aware of and have consented to the sharing and processing of their personal information with/by IDC. IDC will process the personal information of related persons as stated under a contractual agreement or as required by any related legislation.

Examples of the personal information of the supplier or business partner where relevant may include (but are not limited to): financial information, including bank statements provided to the IDC; invoices issued by the supplier or business partner; the contract/ legal agreement between the IDC and the supplier or business partner; other identifying information, which includes company registration numbers, VAT numbers, tax numbers and contact details; marital status and matrimonial property regime (e.g. married in community of property); nationality; age; language; date of birth; education; financial history; identifying numbers (e.g. an account number, identity numbers or passport numbers); email address; physical address (e.g. residential address, work address or physical location); information about the location (e.g. geolocation or GPS location); telephone numbers; online and other unique identifiers; social media profile/s; biometric information (like fingerprints, facial recognition signature; race; gender; sex; criminal history).

Example of Special personal information is personal information about the following: · criminal behaviour, or any proceedings in respect of any offence allegedly committed by a data subject or the disposal of such proceedings; religious and philosophical beliefs; trade union membership; political beliefs; health, including physical or mental health, disability, and medical history; or biometric information (e.g. to verify identity).

RESPONSIBILITIES OF SUPPLIERS AND BUSINESS PARTNERS WHO ARE OPERATORS UNDER POPIA

Where a supplier or business partner, in terms of a contract or mandate, processes personal information for the IDC and is considered an operator of the IDC, the supplier or the business partner will be required to adhere to the obligations set out in the IDC data privacy or POPIA policy. This policy sets out the rules of engagement in relation to how personal information is processed by suppliers and business partners on behalf of the IDC as well as the minimum legal requirements that IDC requires the suppliers and business partners to adhere to, including compliance with POPIA as summarised in the below table.

ITEM	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	YES	NO
1.	Accountability The respective clients, third parties, suppliers and operators and its members will ensure that the provisions of POPIA, the guiding principles outlined in the policy and all the measures that give effect to such provisions are complied with at the time of the determination of the purpose and means of the processing and during the processing itself. In the event that an employee of the IDC or any person acting on behalf of the corporation who through their intentional or negligent actions and/or omissions fail to comply with the principles and responsibilities outlined, proper corrective measures will be applied.	Yes ☐	No ☐
2.	Processing Limitation The respective clients, third parties, suppliers and operators and their members will ensure that information is only processed for a justifiable reason and processing is compatible with the purpose of the collection.	Yes ☐	No ☐
3.	Purpose Specification All respective clients, third parties, suppliers and operators and their members will process personal information only for specific, explicitly defined, and legitimate reasons. The respective clients, third parties, suppliers and operators will inform IDC of reasons prior to collecting or recording their PI.	Yes ☐	No ☐
4.	Further Processing Limitation Personal information will not be processed for a secondary purpose unless that processing is compatible with the original purpose. Thus, where the respective clients, third parties, suppliers and operators seek to process personal information it holds for a purpose for which it was originally collected, and where this secondary purpose is not compatible with the original purpose, respective clients, third parties, suppliers and operators will first obtain additional consent from the IDC.	Yes ☐	No ☐
5.	Information Quality The respective clients, third parties, suppliers and operators will take reasonable steps to ensure that all personal information collected is complete, accurate and not misleading. Where PI is collected or received from third parties, the respective clients, third parties, suppliers and operators will take reasonable steps to confirm that the information is correct by verifying the accuracy of the information directly with the data subject or by way of independent sources.	Yes ☐	No ☐

ITEM	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	YES	NO
6.	Open Communication Reasonable steps will be taken by the respective clients, third parties, suppliers and operators to ensure that the IDC is notified of the purpose for which the information is being collected, used, and processed.	Yes ☐	No ☐
7.	Security Safeguards It is a requirement of POPIA for responsible parties, business partners and operators to adequately protect personal information. IDC will need to review suppliers or business partner security controls and processes to ensure that personal Information is compliant with the conditions of the lawful processing of personal information as set out in the POPIA. This would be continuous monitoring and review that will be conducted by the IDC at its discretion.	Yes ☐	No ☐
8.	Data Subject Participation A data subject whose PI has been collected, stored, and processed by the respective clients, third parties, suppliers and operators must have communication channels to attend to may request for the correction or deletion of such information.	Yes ☐	No ☐

I, _____ (print name) hereby certify that the information, facts, and representations are correct and that I am duly authorized to sign on behalf of the company.

Name of Company/ Entity: _____

Company/ Entity Registration Number: _____

Company/ Entity VAT Registration Number: _____

Signature (Company/ Entity Representative)

Date