INDUSTRIAL DEVELOPMENT CORPORATION

REQUEST FOR PROPOSAL FOR THE RENTAL OF MULTI-FUNCTIONAL PRINTERS

RFP Number	**T68/11/26**
Issue Date	**27 November 2026**
Closing Date and time	**11 December 2026 at 11:00am**
Tender validity period	**[120] days from the closing date and time**
Responses to this RFP should ONLY be forwarded to:	https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgAiw2B3yiHDRJQBvgiUmbNOATiDhsx_7dLc3lNVlWmOw-E

NB: All enquiries regarding this RFP must be forwarded to the Procurement Specialist Joseph Phiri at josephp@idc.co.za within three (3) days after the RFP has been issued. No enquiries from bidders will be entertained after the closing date of this RFP and during the subsequent evaluation processes. IDC however reserves the right to clarify any information with any bidder regarding their response to this RFP.

TABLE OF CONTENTS

SECTION 1: GENERAL CONDITIONS OF BID 3
1. PROPRIETARY INFORMATION 4
2. ENQUIRIES 4
3. BID VALIDITY PERIOD 4
4. INSTRUCTIONS ON SUBMISSION OF BIDS 4
5. PREPARATION OF BID RESPONSE 5
6. SUPPLIER PERFORMANCE MANAGEMENT 5
7. ENTERPRISE AND SUPPLIER DEVELOPMENT 6
8. IDC'S RIGHTS 6
9. UNDERTAKINGS BY THE BIDDER 6
10. REASONS FOR DISQUALIFICATION 7
11. RETURNABLE SCHEDULES 7
12. EVALUATION CRITERIA AND WEIGHTINGS 8
13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS 10
SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION 11
1. SPECIAL INSTRUCTIONS TO BIDDERS 12
2. BACKGROUND INFORMATION 12
3. SCOPE OF WORK/TERMS OF REFERENCE 13
4. PROJECT TIMELINES 14
5. TECHNICAL EVALUATION CRITERIA 15
SECTION 3: COST PROPOSAL 25
SECTION 4: ANNEXURES 30
ANNEXURE 1: RESPONSE FORMAT FOR SECTION 2 31
ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS 32
ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS 34
ANNEXURE 4: BIDDER'S DISCLOSURE 35
ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION 37
ANNEXURE 6: BEE COMMITMENT PLAN 38
ANNEXURE 7: DISCLOSURE STATEMENT 39
ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS 40

SECTION 1: GENERAL CONDITIONS OF BID

SECTION 1: GENERAL CONDITION OF BID

1. PROPRIETARY INFORMATION

Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

2. ENQUIRIES

2.1. All communication and attempts to solicit information of any kind relative to this RFP should be submitted **in writing** to:

Name:	Mr Joseph Phiri
Telephone Number: Office:	+27 11 269 3810
Email address:	josephp@idc.co.za

2.2. Enquiries in relation to this RFP will not be entertained after **16:00pm on 03 December 2026.**

2.3. The enquiries will be consolidated, and IDC will issue one response, and such response will be posted, within two days after the last day of enquiries, onto the IDC website (www.idc.co.za) under tenders i.e., next to the same RFP document.

2.4. The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

3. BID VALIDITY PERIOD

3.1. Responses to this RFP received from bidders will be valid for a period of **120** days counted from the bid closing date.

4. INSTRUCTIONS ON SUBMISSION OF BIDS

4.1. Bid responses must be submitted in electronic format only and must be e-mailed to the dedicated e-mail address as provided herein.

4.2. Bid responses should be in generally acceptable / standard electronic file format/s (i.e., Microsoft suite of products or pdf) to enable access thereto by the IDC for purposes of evaluating responses received. Where documents are presented in a format which cannot be accessed by the IDC through generally acceptable formats, such bid response will be disqualified.

4.3. The closing date for the submission of bids is **11 December 2026** not later than 11h00 AM (before midday). No late bids will be considered. Bids must only be sent to https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgAiw2B3yiHDRJQBvgiUmbNOATiDhsx_7dLc3lNVlWmOw-E Bids sent to any other email address other than the one specified herein will be disqualified and will not be considered for evaluation. It is the bidder's responsibility to ensure that the bid is sent to the correct email address and that this is received by the IDC before the closing date and time in IDC's dedicated tender e-mail inbox / address https://idcza-my.sharepoint.com/:f:/g/personal/moitlisim_idc_co_za/IgAiw2B3yiHDRJQBvgiUmbNOATiDhsx_7dLc3lNVlWmOw-E

4.4. Bidders are advised to submit / send its bid responses **at least 30 minutes before the 11h00** AM deadline to avoid any technical challenges in this regard which may result in bid

responses being received late. IDC's e-mail servers are configured to receive e-mails with sizes up to 50MB.

4.5. The IDC will not be held responsible for any of the following:

4.5.1. bid responses sent to the incorrect email address.

4.5.2. bid responses being inaccessible due to non-standard electronic file formats being utilised to submit responses by bidders.

4.5.3. any security breaches and unlawful interception of tender / bid responses by third parties outside the IDC's IT network domain.

4.5.4. bid responses received late due to any IT network related congestions and/or technical challenges; and

4.5.5. bid responses with file size limits greater than IDC's e-mail receipt capacity of 50MB.

4.6. Only responses received via the specified email address will be considered.

4.7. Where a complete bid response (Inclusive of all relevant Schedules) is **not received** by the IDC in its electronic portal by the closing date and time, such a bid response will be regarded as incomplete and late. Such late and / or incomplete bid will be disqualified. **It is the IDC's policy not to consider late bids for tender evaluation.**

4.8. Amended bids may be sent to the electronic portal **marked** "Amendment to bid" and should be received by the IDC **before** the closing date and time of the bid.

5. PREPARATION OF BID RESPONSE

5.1. All the documentation submitted in response to this RFP must be in English.

5.2. The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.

5.3. Bids submitted by bidders which are companies or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.

5.4. The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC in regard to anything arising from the fact that pages of a bid are missing or duplicated.

5.5. Bidder's tax affairs with SARS must be in order (tax compliant status) and bidders must provide written confirmation to this effect as part of their tender response.

5.6. In the event that the bidding structure is a Prime Contractor with Sub-contractor/(s), then the Prime Contractor **must** hold the highest percentage allocation in terms of the value of the contract.

6. SUPPLIER PERFORMANCE MANAGEMENT

6.1. Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.

6.2. The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor, and assess the supplier performance and ensure effective delivery of service, quality and value-add to IDC's business.

6.3. Successful bidders will be required to comply with the above condition and also provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

7. ENTERPRISE AND SUPPLIER DEVELOPMENT

The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.

8. IDC'S RIGHTS

8.1. The IDC is entitled to amend any bid condition, bid validity period, RFP specification, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC's website under the relevant tender information. All prospective bidders should therefore ensure that they visit the website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.

8.2. The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and financially advantageous to the IDC.

8.3. The IDC reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.

8.4. The IDC reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.

8.5. The IDC reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).

8.6. The IDC reserves the right of final decision on the interpretation of its tender requirements and responses thereto.

8.7. The IDC reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the IDC in the past 5 years over and above the references put forward by the bidder in its response.

9. UNDERTAKINGS BY THE BIDDER

9.1. By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.

9.2. The bidder shall prepare for a possible presentation should IDC require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified of the presentation. Such presentation may include a practical demonstration of products or services as called for in this RFP.

9.3. The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the IDC during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.

9.4. The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.

9.5. The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.

9.6. The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

10. REASONS FOR DISQUALIFICATION

10.1. The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder:

10.1.1. bidder whose Tax Status is non-compliant, after they have been notified accordingly and remain non-compliant;

10.1.2. bidder who submit incomplete information and documentation according to the requirements of this RFP document;

10.1.3. bidder who submit information that is fraudulent, factually untrue, or inaccurate information;

10.1.4. bidder who receive information not available to other potential bidders through fraudulent means;

10.1.5. bidder who do not comply with any of the mandatory requirements as stipulated in the RFP document;

10.1.6. bidder who fail to comply with POPIA requirements as listed herein
bidder, as the prime contractor, who holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s).

11. RETURNABLE SCHEDULES

Bidders shall submit their bid responses in accordance with the returnable schedules specified below (each schedule must be clearly marked):

11.1. Cover Page: (the cover page must clearly indicate the RFP reference number, bid description and the bidder's name)

11.2. Schedule 1:

11.2.1. Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)

11.2.2. Annexure 1 of this RFP document (duly completed and signed)

11.3. Schedule 2

11.3.1. Copy of Board Resolution, duly certified;

11.3.2. Originally certified copy of ID document for the Company Representative;

11.3.3. Annexure 2 of this RFP document (duly completed and signed);

11.3.4. Annexure 3 of this RFP document (duly completed and signed);

11.3.5. Annexure 4 of this RFP document (duly completed and signed);

11.3.6. Response to Annexure 6: BEE Commitment Plan;

11.3.7. Bidders must submit a B-BBEE verification certificate. For Exempted Micro Enterprises (EME) with an annual revenue of less than R10 million and Qualifying Small Enterprises (QSE) with an annual revenue of between R10 million and R50 million per annum, a sworn affidavit confirming the annual total revenue and level of black ownership may be submitted. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.

Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).

11.3.8. Annexure 7 of this RFP document (duly responded to);
11.3.9. Annexure 8 of this RFP document (duly completed and signed, if applicable);
11.3.10. Statement of Financial Position of the Bidder: Latest Audited Financial Statements (where applicable in terms of the Company's Act) and/or independently reviewed financial statements and/or Cashflow Budget for new entities with no financial records.
11.3.11. Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable).

11.4. Schedule 3:

11.4.1. Response to Section 2 of this document, in line with the format indicated in this RFP document.
11.4.2. Annexure 1 of this RFP document duly completed and signed.

11.5. Schedule 4: Price Proposal (response to Section 3 of this RFP document).
NOTE: Must be submitted as a separate file/document marked Schedule 4: Price Proposal)

12. EVALUATION CRITERIA AND WEIGHTINGS

Bids shall be evaluated in terms of the following process:

12.1. Phase 1: Initial Screening Process: During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions and also the Specific Conditions of Bid, which requirements include the following:

- IDC will make use of the Central Supplier Database (CSD) to access key information which is required to conduct supplier vetting including Company Registration status, tax compliance status and any other relevant checks conducted on CSD.
- In the event that the bidding structure is a Prime Contractor with Sub-contractor/(s), then IDC will evaluate the information provided in Annexure 2 (Acceptance of Bid Conditions and Bidder's Details) and if determined that the Prime Contractor holds a lower percentage in terms of the value of the contract than any of its subcontractor/(s), then the bid will be disqualified.
- Submission of ID copy for the Company Representative as referenced in 11.3.3 above.
- BEE Status Certification as referenced in 11.3.7 above.
- Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
  - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP.
  - Section 3: Cost Proposal and Price Declaration Form.
  - Annexure 1: Acceptance of Bid Conditions.
  - Annexure 2: Tax Compliance Requirements.
  - Annexure 3: Bidder's Disclosure.
  - Annexure 4: Shareholders' Information/ Group Structure.
  - Annexure 5: Bidders Experience & Project Team.
  - Annexure 6: BEE Commitment Plan.
  - Annexure 7: Disclosure Statement.
  - Annexure 8: Privacy & Protection of Personal Information Act 4 of 2013 Requirements.

Note: Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.

12.2. Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Functional criteria as follows:

12.2.1. Mandatory Functional/ Technical Requirements

All bid responses that do not meet the Mandatory Functional Requirements will be disqualified and will not be considered for further evaluation on the Other Functional Requirements. The Mandatory Functional Requirements are stated in section 2 of this RFP document.

Note: Failure to comply with the Mandatory Functional Requirements assessed in this phase will lead to disqualification of bids.

12.2.2. Other Functional/ Technical Requirements

With regards to the other Functional Requirements, the following criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

Number	ELEMENT	WEIGHT
1	BIDDER'S RELEVANT EXPERIENCE	30
2	EXPERIENCE, SKILLS AND QUALIFICATIONS OF THE ONSITE TECHNICIAN	25
3	TECHNICAL SYSTEM REQUIREMENTS	45
	TOTAL	**100**

Note: The minimum qualifying score for functionality is 70%. All bidders that fail to achieve the minimum qualifying score on functionality shall not be considered for further evaluation on Price and Specific Goals.

12.3. Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Functionality (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

CRITERIA	POINTS
Price	80
Specific Goals[1]	20
TOTAL POINTS	**100**

[1]Specific Goals for this tender and points that may be claimed are indicated per table below:

Specific Goals	POINTS
	20
Black ownership [2]	10
30% Black women ownership	5
Any % of ownership by Black Designated Groups [3]	2
Reconstruction Development Programme Objective: Promotion of SMMEs (Entities that are EME or QSE)	3
Total Points	**20**

[2]Black ownership: 100% black owned entities will score the full 10 points and between 51% - 99.99% black owned entities will score 4 points.

[3] Black Designated Groups has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Act as amended.

Note: Only enterprises with direct Black shareholding that fall under the four categories below be considered for allocation of points on Specific Goal:

- Exercisable voting rights in the hands of Black people
- Exercisable voting rights in the hands of Black women
- Exercisable voting rights in the hands of Black Designated Groups

- Employee Share Ownership Programmes (“ESOPs”) with direct shareholding and exercisable voting rights in the hands of Black People, Black woman, and Black Designated Groups

12.4. Phase 4: Objective Criteria

This contract will be awarded to the bidder scoring the highest points unless an objective criterion justifies the award of the tender to a bidder other than the highest scoring bidder.

12.4.1. Objective Criteria are:

The bidder must pose less risk to the IDC. The risk will be assessed in terms of, but not limited to, the following:

- Reputational Risk: This will be assessed in line with the bidder’s disclosure (Refer to Annexure 7: Disclosure statement of this document).
- Concentration Risk: Over exposure to a single bidder.
- The bidder’s financial capability in relation to the execution of the contract.
- The bidder’s past performance in IDC contracts.

13. PROMOTION OF EMERGING BLACK OWNED SERVICE PROVIDERS

It is the IDC’s objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit either a consolidated B-BBEE scorecard or each bidder of the partnership in their individual capacity to submit a BEE certificate or Sworn Affidavit in case of an EME or QSE which will be considered as part of the Specific Goals scoring listed in 12.3.

SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION

SECTION 2: FUNCTIONAL REQUIREMENTS

1. SPECIAL INSTRUCTIONS TO BIDDERS

1.1. Should a bidder have reason to believe that the Functional Requirements are not open/fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.

1.2. Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state "Comply/Not Comply" regarding compliance with the requirements. Bidders must substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/ technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.

1.3. Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

2. BACKGROUND INFORMATION

2.1. The Industrial Development Corporation of South Africa Limited (IDC) is a self-financing national Development Finance Institution (DFI) established in 1940 to promote economic growth and industrial development in South Africa.

The IDC currently operates a fleet of fifty-four (54) rented Multifunctional Printers (MFPs), comprising forty-two (42) devices located at its Head Office and twelve (12) devices across its Regional Offices.

Against this background, the IDC invites suitably qualified and experienced bidders to submit proposals for the **provision of an office automation solution on a rental/lease basis**, including ongoing maintenance and support, for a period of thirty-six (36) months.

The IDC's current estimated print volumes across its printer fleet are as follows:

- **Monochrome:** approximately 4,700,000 pages per annum, equivalent to approximately 392,000 pages per month; and
- **Colour:** approximately 3,000,000 pages per annum, equivalent to approximately 250,000 pages per month.

These volumes are provided to assist bidders in understanding the IDC's current printing environment and in proposing an appropriate, efficient and cost-effective office automation solution.

The requirement under this tender is for the provision, rental/lease, maintenance and support of **fifty-four (54) Multifunctional Printers (MFPs)**, distributed as follows:

- Forty-three (43) at the IDC Head Office in Sandton: 19 Fredman Drive Sandton
- Eleven (11) at the IDC Regional Offices as follows:
  - ✓ Eastern Cape East Regional-East London
  - ✓ Eastern Cape West Regional-GQEBERHA (Formerly Port Elizabeth)
  - ✓ Free State-Bloemfontein
  - ✓ Kwazulu Natal- Durban
  - ✓ Limpopo -Polokwane
  - ✓ Mpumalanga- Emalahleni
  - ✓ Mpumalanga-Mbombela

- ✓ Northern Cape- Kimberley
- ✓ Northwest -Brits,
- ✓ Northwest - Mahikeng and
- ✓ Western Cape-Cape Town

The IDC reserves the right to revise final printer quantities with the successful bidder during contract negotiations and these quantities, together with print volumes, may increase or decrease over the period of the contract subject to operational requirements.

The objective of this tender is to find a suitably qualified supplier to supply, install, maintain, service and support a reliable multifunction printer environment. In addition, there is also a need for a printing management solution to track and monitor the printing environment.

3. SCOPE OF WORK/TERMS OF REFERENCE

The scope of the appointed service provider will include but not limited to the following:

3.1. Supply, install and maintain 54 MFPs on a rental basis as follows:

MFP Capacity			Quantity
Printing Speed (Colour)	**Printing Speed (Black and White)**	**Printer Type**	
30 ppm	30 ppm	Desk Printers (Type 1)	4
40 ppm	40 ppm	Office Printers (Type 2)	22
60 ppm	60 ppm	Office Printers (Type 3)	24
70 ppm	70 ppm	Office Printers (Type 4)	4

3.2. The bidder must make sure that the IDC is always fully operational when breakdowns occur, and this must happen within the agreed SLA period.

3.3. Installation

The bidder must ensure the following during installation:

- Operating shaven power cords must be used. (Red UPS plug compatible)
- All equipment must be installed with approved lightning protection kits.

3.4. Maintenance and Support

The bidder will be required to enter into a Service Level Agreement (SLA) which will cover the following:

- The bidder will provide on-site comprehensive warranty for 3 years (inclusive of labour and all spares). The bidder shall establish a support desk with a permanent on-site technician at IDC Sandton head office to provide preventative and operational maintenance on all MFPs on an 8 x 5 basis (8 hours x 5 days a week). For IDC regional offices, a permanent on-site technician is not required. However, the bidder must provide adequate technical support through remote assistance.
- In cases where faulty parts/units cannot be repaired within 4 hours by the on-site technician, the bidder will provide a serviceable part/unit (replacement) to the IDC until the time when the faulty part is repaired and replaced by the bidder. Failure to repair the faulty part within 4 hours will result in the imposition of a penalty as per the below clause. The bidder will also be responsible to provide a replacement MFP for a mission-critical device as identified by IDC.

- The bidder will ensure that the defective modules of the Printer are replaced/repaired on-site or at their service location.
- Replacement of spares: If any component/part/unit needs replacement, the same would be replaced with the current available spare part from the Original Equipment Manufacturer (OEM). However, if the required spare part becomes obsolete or unavailable in the market, the bidder should supply an alternate spare/product of the same or higher compatible configuration of the same make.
- Penalty during three (3) year warranty period. Any delay in repairing the printer beyond the contractual SLA period (mean time to repair) shall attract a penalty as explained through the following example:
    - If a Printer Unit (named Printer1) experiences a total downtime of more than 4 hours per incident this will attract a penalty which will be calculated as follows:
    - If in a 20-working day month the Rental Fee if R1000, which means 20 x 8 = 160 hours; therefore R1000/160hours = R6.25 per hour; the penalty for downtime will therefore be the hourly rental rate multiplied by the number of hours exceeding the SLA contractual terms per incident.
- A maintenance interval schedule should be provided for each device type to enable the IDC to verify regular device maintenance.

- The bidder will be responsible for the replacement of toners, maintaining relevant levels of spare parts and administrating the Print Management Software, secure printing codes, reports etc.

3.5. Monthly Rental and Copy charges

The IDC will require the following regarding monthly cost charges:

Monthly Rental and cost-per-copy charges must reference a combination of Cost Centres and the locations of printers generated by the Print Management reports. The invoice should reflect the following information i.e., Cost centre and location of the printer.

3.6. Print Management Software

The bidder's proposed Print Management Software solution must be Microsoft compatible i.e., Microsoft Windows Server based printing, Microsoft Windows Server 2019 onwards compatible, and it must also be compatible with the proposed printers. The Copy / print agent must be embedded in the printer. This software must be able to monitor the number of prints per person and / or department and must also be used for preventative maintenance and troubleshooting. This requirement does not apply to regional offices.

3.7. Printer Consumables

The bidder will be responsible for the replenishment of consumables. The bidder will be required to maintain and have available enough consumables (such as toners, stapples, cartridges, and spare parts) on site for continuous operation of each MFP.

Note: The bidder will not be required to provide paper for the MFPs.

4. PROJECT TIMELINES

The bidder(s) will be required to deliver the printers within four (4) weeks after contracting and provide the required services for a period of three (3) years.

5. TECHNICAL EVALUATION CRITERIA

5.1. Mandatory Technical Requirements

The service provider must indicate their compliance/ non-compliance to the following requirements and to substantiate as required. The bidder must respond in the format below, where additional information is provided/ attached somewhere else; such information must be clearly referenced.

5.1.1 Accreditation	**Comply**	**Not Comply**
The bidder must have relevant accreditation to supply, install and maintain the proposed MFPs. **The bidder must submit valid Letter from the OEM/manufacturer of the proposed MFPs confirming that the bidder is authorised to supply the proposed equipment and, where applicable, to install, maintain and/or support the equipment.** **Where the bidder is the OEM/manufacturer, the bidder must submit Letter confirming that it is the OEM/manufacturer of the proposed equipment.** ***Failure to submit the applicable evidence will result in the bidder being regarded as non-compliant with this mandatory requirement.***		
Substantiate / Comments		

5.1.2 MFP Minimum Technical Specification

The bidder must propose MFPs that meet or exceed the minimum technical specifications set out below. Bidders must indicate Comply or Not Comply for each applicable requirement for each MFP type.

The proposed MFPs must have the following features.	**Type 1 Printer**		**Type 2 Printer**		**Type 3 Printer**		**Type 4 Printer**	
	Comply	**Not Comply**	**Comply**	**Not Comply**	**Comply**	**Not Comply**	**Comply**	**Not Comply**
Print; Copy and Scan								
Fax	N/A		N/A		N/A		N/A	
Duplex								
A3 & A4 Paper handling								
USB								
Auto Doc feeder								
High-Capacity feeder								
Bypass Tray								
Ethernet interface								
Choice of 2- & 4-hole punch	N/A		N/A		N/A		N/A	
Secure printing with pin code using print management software								
Staple/ Sort								
Internal Storage (HDD/SSD or equivalent)								
The bidder must provide detailed technical documentation, product datasheets and/or supporting brochures for the proposed MFP								

5.1.3 Print Management Software The bidder must provide a printing management software to fully manage, control and report on printer usage. The print management software must include the following:		**Comply**	**Not Comply**	**Substantiate / Comments**
General	Copy / print agent embedded in the printer			
	Authentication using printer console panel			
	Print jobs Management via central server			
	Web Interface for admin console			
	LDAP Support (OU specific)			
	The proposed software must be customizable to suite IDC requirements. The service provider must be able to customize software to suit IDC needs and requirements.			
	Copy / print jobs controlled			
Print Job Details	Username			
	Document Name			
	Originating Workstation			
	Destination Printer			
	Date and time			
	Page count			
	Page size			
	Cost			
	Features used: Colour, B/W, Duplex, etc.			
	Cost Centre			
Reports	By User			
	By Device			
	Number of jobs			
	Number of pages			
	By date ranges			
	By Departments			
	By Cost Centre			
	Cost Saving			
	Environmental Impact Quarterly reports			
	Combinations of the above: - Users by printer - Printers by department - Jobs per user per month - Pages per user per month - Monthly User Cost per Cost Centre - Monthly Cost Centre Cost			
	Output to: Screen Printer HTML CSV Email attachment			
Print Job Authentication	By Active Directory Authentication **OR** By User code			
Scanning Authentication	Authenticated user will be required			

5.1.3 Print Management Software The bidder must provide a printing management software to fully manage, control and report on printer usage. The print management software must include the following:		Comply	Not Comply	Substantiate / Comments
	to have the following options: • Scan to me • Scan to SharePoint online • Scan to folder • Scan to USB			
Controlled Release of print Jobs	Follow-Me / Pull-Printing support			
	Jobs released from printer console panel			
	Jobs can be deleted from printer console panel			
Server Operating System Support	Microsoft Active Directory			
	Microsoft Windows Server 2019 Minimum			
	Microsoft Windows Server Based printing			
	Local Microsoft Windows PC based (direct TCP/IP) printing			
Supported Printing environments	Auto detection of user's login name			

Note: This requirement is applicable to IDC's head office only

5.2 Other Technical Requirements

The service provider must indicate their compliance/ non-compliance to the following requirements and to substantiate as required. The bidder must respond in the format below, where additional information is provided/ attached somewhere else; such information must be clearly referenced.

5.2.1 BIDDER'S RELEVANT EXPERIENCE	Comply	Partially Comply	Not Comply
The bidder must demonstrate relevant experience in the Managed Print Services (MPS) environment. The bidder must provide minimum of two (2) references where the bidder provided Managed Print Services involving the installation, implementation, maintenance and/or support of a minimum of five (5) networked MFPs at each reference site. Please refer to Annexure 1 (table a) of this document for the format in which the required information must be provided.			
Substantiate / Comments			

5.2.2 EXPERIENCE, SKILLS, AND QUALIFICATIONS OF THE ON-SITE TECHNICIAN	Comply	Partially Comply	Not Comply
The bidder must propose an on-site technician with the appropriate technical skills, training and experience for the proposed Multifunction Printers (MFPs). The proposed technician must have a minimum of three (3) years' relevant experience in supporting the proposed MFP make/model or equivalent product range. The bidder must submit the technician's CV and relevant OEM/manufacturer or recognised technical training certificate(s) as supporting evidence.			
Substantiate / Comments			

5.2.3 TECHNICAL SYSTEM REQUIREMENTS

5.2.3.1 The proposed printers must meet the below specified minimum printing speeds.

MFP Capacity		Quantity	Printing Speed	Comply with minimum printing Speed	Not Comply with minimum printing Speed	Proposed Printer Brand, Model and Printing Speed
Minimum Printing Speed	Printer Type					
A4 Colour:	Desk Printers (Type 1)	4	30 ppm			
A4 Colour: Include regional office	Office printers (Type 2)	22	45 ppm			
A4 Colour:	Office Printers (Type 3)	24	65 ppm			
A4 Colour:	Office Printers (Type 4)	4	75 ppm			
The bidder must submit the relevant OEM/manufacturer technical datasheet or product brochure for each proposed printer model, clearly confirming the stated printing speed.						

Bidders must indicate relevant performance standard of proposed MFP in the column entitled "Bidder's Proposed Specification" and should also attach data sheet to substantiate compliance to the specifications. NB: 2 Printers are to be delivered to IDC Head Office.

5.2.3.2 Office MFP Type 1 Desk Printer (Quantity 4)

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Bidder's proposed printer Brand and model				
Copy Resolution	600 x 600dpi			
Memory Capacity	4 GB or better			
System Hard Drive	320 GB			
Automatic Document Feeder	Up to 80 originals; A5-A4; Dual scan ADF			
Warm-Up Time (Time required to start printing when main power switch is turned from OFF to ON)	22 seconds or less			
First page time out A4	5.4 seconds or less			
System Speed A4	30 ppm (mono/colour) or more			
First page out time A4	7.2 sec (mono/colour) or			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
	better			
Auto duplex speed A4	35 ppm (mono/colour) or more			
Standard Paper Input Capacity	500 sheets or more			
Paper Weight	60-210 g/m2			
Output Capacity with Finisher	Minimum 250 sheets or more			
Scanner	43.4 ipm (simplex)/80 ipm (duplex)			
Resolution: maximum	600 dpi			
File formats	**Single Page** TIFF,JPEG,PDF, High compression PDF, PDF/A, **Multi page** TIFF, PDF, High compression PDF, PDF/A			
Scan Mode	E-mail, Folder, USB, SD Card			
Network Protocols	TCP/IP (IPv4/IPv6)			
	LPD			
	HTTP/HTTPS			
	SMB; AppleTalk; Bonjour			
Network Interface	10-/100-/1000-Base-T Ethernet RJ-45 ; Wi-Fi 802.11			
	USB 2.0			
Duty Cycle (Monthly)	6,500 pages or more			
Toner Lifetime Black	14,000 pages or more			
Toner Lifetime CMY	9,000 pages or more			
Power Requirements	220-240V /50-60 / Hz Power Shaven Surge protection plugs			
Power Consumption:	Operation: 562 W, Ready: 91.5 W, Sleep: 0.79 W			
Max Power Consumption	1,450 W or less			
Print Resolution	1,800(equivalent) x 600 dpi; 1200 x 1200 dpi or better			
Page description language	PCL6			
	Postscript 3			
Operating System Support	Windows 11 64-bit			
	Server 2019 64-bit			
	Mac OS Ventura			
The bidder must submit the relevant OEM/manufacturer technical datasheet or product brochure for the proposed MFP to substantiate compliance with the above minimum requirements				

5.2.3.3 Office MFP Type 2 (Quantity 22)

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Bidder's proposed printer Brand and model				
Copy Resolution – Scan	600 x 600 dpi or better			
System Hard Drive	256 GB or better			
CPU	2.4 GHZ or better			
Printable paper size	A5 to A3			
Warm-Up Time (Time required to start printing when main power switch is turned from OFF to ON	17 seconds or less			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
First page out time A4 colour	3.8 seconds or less			
First page out time A4 Mono	3.8 seconds or less			
System Speed: A4 (mono/color)	60 ppm or more			
System Speed: A3 (mono/colour)	30 ppm or more			
Magnification	25-400% in 0.1% steps			
Large Capacity Tray A4 – A3	2,500 sheets per input tray or more			
Paper Weight	52-256 g/m2			
Paper Trays	Minimum 3 + bypass tray			
Automatic Document Feeder	Dual scan ADF			
	300 sheets			
	A5-A3, 35-210 g/m2			
Output Capacity without Finisher	Minimum 250 sheets or more			
Output Capacity with Finisher	Minimum 3200 sheets or more			
Stapling	50 sheets or more			
Stapling Output Capacity	1,000 sheets or more			
Network Protocols	TCP/IP (IPv4/IPv6)			
	LPD; SMB; SNMP; IPP			
	HTTP/HTTPS			
	AppleTalk; Bonjour			
Network Interface	10-/100-/1000-Base-T Ethernet RJ-45			
	USB 2.0; Wi-Fi 802.11			
Duty Cycle Monthly	53,000 pages or more			
Toner Lifetime mono/colour	28,000 pages or more			
Imaging Unit Lifetime Black	240,000 / 1,000,000 pages (Drum / Developer) Or more			
Imaging Unit Lifetime CMY	165,000 / 1,000,000 pages (Drum / Developer) Or more			
Power Requirements	220–240 V / 50/60 Hz			
	Power Shaven Surge protection plugs			
Max Power Consumption	2.0 kW or less			
Resolution	1,800 (equivalent) x 600 dpi; 1200 x 1200 dpi or better			
Page Description Language	PCL6; PCL5c			
	Postscript 3; XPS			
Operating System Support	Windows 11 64-bit			
	Server 2019 64-bit			
	Mac OS Ventura			
	Linux			
Scan Modes	TWAIN scan			
	Scan-to-email; Scan-to-SMB; Scan-to-FTP; Scan-to-Box; Scan-to-USB; Scan-to-URL			
Scan Resolution	600 / 600 dpi			
Scan Output Formats	PDF			
	Compact PDF			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
	Encrypted PDF			
	JPEG			
	TIFF			
	XPS			
Scan Speed mono/colour	Up to 140/140 ipm in simplex Up to 280/280 ipm in duplex			
Scan Destinations	2000 destinations + 100 groups			
	LDAP Support			
Fax Standard	Super G3			
Fax Transmission	Analogue; i-Fax; Colour i-Fax; IP-Fax			
Fax Resolution	600 x 600 dpi			
Fax Modem	30kbps or more			
Scan Speed: B/W	160 ipm			
Fax Destinations	2000 destinations + 100 groups			
The bidder must submit the relevant OEM/manufacturer technical datasheet or product brochure for the proposed MFP to substantiate compliance with the above minimum requirements				

5.2.3.4 Production MFP Type 3 (Quantity=24)

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Bidder's proposed printer Brand and model				
Fiery Controller	Professional colour print controller			
Copy Resolution – Scan	600 x 600 dpi or better			
System Memory	8 GB or better			
System Hard Drive	256 GB SSD or better			
Paper Size	A5 to A3			
Warm-Up Time (Time required to start printing when main power switch is turned from OFF to ON)	17 seconds or less			
First Copy Time: Colour/Mono A4	3.8 seconds or less			
Copy / Print Speed: Colour/Mono A4	70 ppm or more			
Copy / Print Speed: Colour/Mono A3	35 ppm or more			
Magnification	25-400% in 0.1% increments			
Paper Capacity	3,650 sheets or more			
Paper Weight	52-300g/m2			
Paper Trays	4 or more			
Automatic Document Feeder	Dual scan ADF			
	300 sheets or more			
	A5-A3, 35-210 g/m2			
Output Capacity with Finisher	Minimum 3,200 sheets or more			
Finishing	Offset; staple			
	Sort; Group			
Stapling	100 sheets or more			
Stapling Output Capacity	200 sets or more			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Network Protocols	TCP/IP (IPv4/IPv6)			
Network Interface	10-/100-/1000-Base-T Ethernet RJ-45; USB 2.0; Wi-Fi 802.11			
Duty Cycle Monthly	80,000 pages or more			
Toner Lifetime (Mono/Colour)	45,000 pages or more			
Imaging Unit Lifetime Black	240,000 / 1,000,000 pages (Drum / Developer) Or more			
Imaging Unit Lifetime CMY	165,000 / 1,000,000 pages (Drum / Developer) Or more			
Power Requirements	220-240V 50/60 Hz; Shaven surge protection plugs			
Max Power Consumption	2.2 kW or less			
Resolution	1,800 (equivalent) x 600 dpi; 1200 x 1200 dpi			
Page Description Language	PCL 6 (XL3.0); PCL 5c			
	PostScript 3 (CPSI 3016); XPS			
Operating Systems	Windows 11 64-bit			
	Server 2019 64-bit			
	Mac OS Ventura			
	Linux			
Scan Modes	TWAIN scan			
	Scan-to-email; Scan-to-SMB; Scan-to-FTP; Scan-to-Box; Scan-to-USB; Scan-to-URL			
Scan Resolution	600 x 600 dpi			
Scan Output Formats	PDF; JPEG; XPS; TIFF			
	Compact PDF			
	Encrypted PDF			
Scan Speed Simplex Colour/Mono	140/140 ipm or better			
Scan Speed Duplex Colour/Mono	280/280 ipm or better			
The bidder must submit the relevant OEM/manufacturer technical datasheet or product brochure for the proposed MFP to substantiate compliance with the above minimum requirements				

5.2.4 Production MFP Type 4 (Quantity=4)

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Bidder's proposed printer Brand and model				
Fiery Controller	Professional colour print controller			
Copy Resolution – Scan	600 x 600 dpi or better			
System Memory	8 GB or better			
System Hard Drive	640 GB SSD or better			
Paper Size	SRA3, A3, A4, A5, A6, B4, B5, B6.			
Warm-Up Time (Time required to start printing when main power switch is turned from OFF to ON)	38 seconds or less			
First Copy Time: Colour/Mono A4	7.5 / 6.3 seconds or 5.5 / 4.7 less			
Copy / Print Speed: Colour/Mono A4	80 ppm or more			
Copy / Print Speed: Colour/Mono A3	80 ppm or more			
Magnification	25-400% in 0.1% increments			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
Paper Capacity	Standard : 3,700 sheets Maximum :8100 sheets or more			
Paper Weight	Paper weight: Paper tray(s) : 52.3 - 256 g/m² Bypass tray : 52.3 - 300 g/m² Duplex : 52.3 - 256 g/m² A4/LT LCT : 52.3 - 216 g/m² A3/DLT LCT : 52.3 - 300 g/m²			
Paper Trays	4 or more			
Automatic Document Feeder	Dual scan ADF			
	500 sheets or more			
	A5-A3, 35-210 g/m2			
Output Capacity with Finisher	Standard 500 or Maximum 3,500 sheets or more			
Finishing	Offset; staple			
	Sort; Group			
Stapling	100 sheets or more			
Stapling Output Capacity	200 sets or more			
Network Protocols	TCP/IP (IPv4/IPv6)			
Network Interface	Standard : SD slot, USB Host Interface, Ethernet 10 base-T/100 base-TX/1000 base-T, *Bluetooth and Wireless LAN (IEEE 802.11 a/b/g/n) *on Smart Operation Panel Option : Bi-directional IEEE 1284, Wireless LAN (IEEE 802.11a/b/g/n), USB 2.0 (Type B)			
Duty Cycle Monthly	80,000 pages or more			
Toner Lifetime (Mono/Colour)	47,000 pages or more			
Imaging Unit Lifetime Black equivalent imaging component life.	240,000 / 1,000,000 pages (Drum / Developer) Or more			
Imaging Unit Lifetime CMY equivalent imaging component life.	300,000 / 1,000,000 pages (Drum / Developer) Or more			
Power Requirements	220-240V 50/60 Hz; Shaven surge protection plugs			
Max Power Consumption	Maximum : 2,400 W Ready mode : 198 / 199 W Low power mode : 181 / 182 W Sleep mode : Less than 0.89 W TEC (Typical Electricity Consumption): 4.8 / 6.2 kWh			
Resolution	1,200 (equivalent) x 4,800 dpi;			
Page Description Language	PCL 6 (XL3.0); PCL 5c			
	PostScript 3 XPS ™, , IPDS			
Operating Systems	Windows 11 64-bit			
	Server 2019 64-bit			
	Mac OS Ventura v10.7 or later			
	Linux			
Scan Modes	TWAIN scan			
	Scan-to-email; Scan-to-SMB; Scan-to-FTP; Scan-to-Box; Scan-to-USB; Scan-to-URL,Scan to mobile device, Scan to folder.			
Scan Resolution	Maximum: 600 dpi Original size A3,A4,A5,B4,B5,B6			
Scan Output Formats	PDF; JPEG; XPS; TIFF			
	Compact PDF			

Description	Minimum Requirements	Comply	Not Comply	Bidder's proposed specification
	Encrypted PDF			
Scan Speed Simplex Colour/Mono	120/140 ipm or better			
Scan Speed Duplex Colour/Mono	220/280 ipm or better			
The bidder must submit the relevant OEM/manufacturer technical datasheet or product brochure for the proposed MFP to substantiate compliance with the above minimum requirements				

SECTION 3: COST PROPOSAL

SECTION 3: COST PROPOSAL

1. **NOTE: All prices must be VAT inclusive (where applicable) and must be quoted in South African Rand (ZAR).**

2. Are the rates quoted firm for the full period of the contract?

YES	NO

Important: If not firm for the full period, provide details of the basis on which price adjustments shall be applied e.g., CPI etc.

3. All additional costs associated the bidder's offer must be clearly specified and included in the Total Bid Price.

4. Is the proposed bid price linked to the exchange rate?	Yes	No
If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate:		

5. Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.	Comply	Not Comply

6. COSTING MODEL

6.1. Fixed Monthly Rental Fees

Machine Type	Qty	Proposed Brand/ Make	Monthly Rental Fee per Unit (VAT Excl.)	Total Monthly Rental Fee (VAT Excl.)	Annual Rental Fee (VAT Excl.)
30 ppm colour	4				
40 ppm colour	22				
60 ppm colour	24				
70 ppm colour	4				
Rental Fees Year 1: Sub-Total (VAT Excl.)					
Rental Fees Year 2: Sub-Total (VAT Excl.)					
Rental Fees Year 3: Sub-Total (VAT Excl.)					
Total Rental Fees for 3 years Sub-Total (A) (VAT Excl.)					
VAT (15%)					
Total Rental Fees for 3 years Sub-Total (A) (VAT Incl.)					

Note: The rental fee must be inclusive of all necessary costs including standard warranty. Devices quoted for must be able to perform the chosen tasks without any hidden or additional costs; additional costs will be for the supplier's charge.

6.2. Click Charges

Description	Average Monthly Volumes	Cost per A4 Image/ page (VAT Excl.)	Estimated Monthly Costs (VAT Excl.)	Estimated Annual Costs (VAT Excl.)
Monochrome: Year 1	408 000 pages			
Monochrome: Year 2	408 000 pages			
Monochrome: Year 3	408 000 pages			
Colour: Year 1	275 000 pages			
Colour: Year 2	275 000 pages			
Colour: Year 3	275 000 pages			
Click Charges: Sub-Total (B) (VAT Excl.)				
VAT (15%)				
Click Charges: Sub-Total (B) (VAT Incl.)				

Notes:

- **The cost per image/ page must be inclusive of all consumables (excluding paper) and all services required to keep the machines operational (maintenance and servicing including permanent on-site technician at IDC Sandton head office to provide preventative and operational maintenance on all MFPs) as called for in this tender.**
- **No additional costs due to toner coverage will be accepted.**
- **The volumes indicated above are estimates based on our current average monthly usage. The volumes can increase or decrease depending on the business needs. Therefore, there will be no minimum/ fixed monthly fee for Click Charges.**

6.3. Once-Off Costs

Description	Costs (VAT Excl.)
Print Management Software	
Installation/ Commissioning	
Other Costs:	
Once-Off Cost: Sub-Total (C) (VAT Excl.)	
VAT (15%)	
Once-Off Cost: Sub-Total (C) (VAT Incl.)	

Note: Other Costs must be clearly defined with detailed breakdown.

6.4. Ad-hoc

Description	Costs (VAT Excl.)
Head Office: Staples per box holding 10 boxes staples Year 1	
Head Office: Staples per box holding 10 boxes staples Year 2	
Head Office: Staples per box holding 10 boxes staples Year 3	
Ad-hoc (VAT Excl.)	
VAT (15%)	
Ad-hoc (VAT Incl.)	

Total Bid Price (6.1 + 6.2 + 6.3 + 6.4) (VAT INCL.)	

PRICE DECLARATION FORM

Dear Sir,

Having read through and examined the Request for Proposal (RFP) Document, RFP no**. T68/11/26,** the General Conditions, and all other Annexures to the RFP Document, we offer to provide multi-functional printers on rental basis as detailed in this RFP document for a period three (3) years as specified in this RFP document.

R..... (Including VAT)

In words

R..... (Including VAT)

We confirm that this price covers all activities associated with the service, as called for in the RFP document. We confirm that IDC will incur no additional costs whatsoever over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer; we will commence with the provision of the required service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer, and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance, not to divulge to any persons, other than the persons to whom the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

SIGNED _____ **DATE** _____

(Print name of signatory) _____

Designation _____

FOR AND ON BEHALF OF: COMPANY NAME

Tel No _____

Fax No _____

Cell No _____

SECTION 4: ANNEXURES

ANNEXURE 1: RESPONSE FORMAT FOR SECTION 2

Bidder's Experience and the proposed Project Team

Request for Proposal No: _____

Name of Bidder: _____

Authorised signatory: _____

[*Note to the Bidder: The bidder must complete the information set out below in response to the requirements stated in Section 2 of this bid document. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with this Returnable Schedule 3.*

The bidder must provide the following information:

Table (a) Details of the bidder's experience in providing multifunctional printers. Bidder must have installed at least 20 networked MFP's (per reference site) in the past five years. (please refer to Section 2 par 5.2.1):

Client' Name	Number of Printers installed	Project period (Start and End Dates)	Description of service performed and extent of Bidder's responsibilities	Name, and contact of client

Table (b) Details of the key personnel of the bidders proposed on-site resource: (please refer to par 5.2.2 of Section 2 of this RFP document):

Name	Relevant Project Experience		
	Relevant OEM/Manufacture Technical Training Certificate	Years of Experience	CV's Attached Yes/No

ANNEXURE 2: ACCEPTANCE OF BID CONDITIONS AND BIDDER'S DETAILS

Request for Proposal No: _____

Name of Bidder: _____

Authorised signatory: _____

Name of Authorised Signatory _____

Position of Authorised Signatory _____

By signing above the bidder hereby accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under this RFP.

[*Note to the Bidder: The Bidder must complete all relevant information set out below*.]

CENTRAL SUPPLIER DATABASE (CSD) INFORMATION

Bidders that are registered on the Central Supplier Database (CSD) of National Treasury are required to submit as part of this proposal both their CSD supplier number and CSD unique registration reference numbers below:	
Supplier Number	
Unique registration reference number	

BIDDING STRUCTURE

Indicate the type of Bidding Structure by marking with an 'X':	
Individual Bidder	
Joint Venture/ Consortium	
Prime Contractor with Subcontractors	
Other	

REQUIRED INFORMATION

If Individual Bidder:	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	

If Joint Venture or Consortium, indicate the following for each partner:	
Partner 1	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	
Partner 2	

Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Scope of work and the value as a % of the total value of the contract	

If bidder is a Prime Contractor using Sub-contractors, indicate the following:	
Prime Contractor	
Name of Company	
Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Sub-contractors	
Name of Company	
Company Registration Number	
Vat registration Number	
Contact Person	
Telephone Number	
Cellphone Number	
Fax Number	
Email address	
Postal Address	
Physical Address	
Subcontracted work as a % of the total value of the contract	

ANNEXURE 3: TAX COMPLIANCE REQUIREMENTS

1.	TAX COMPLIANCE REQUIREMENTS
1.1	BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
1.2	BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.
1.3	APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA.
1.4	BIDDERS MAY ALSO SUBMIT A PRINTED TCS TOGETHER WITH THE BID.
1.5	IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.
1.6	WHERE NO TCS IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.

2.	QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS
2.1	IS THE BIDDER A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? ☐ YES ☐ NO
2.2	DOES THE BIDDER HAVE A BRANCH IN THE RSA? ☐ YES ☐ NO
2.3	DOES THE BIDDER HAVE A PERMANENT ESTABLISHMENT IN THE RSA? ☐ YES ☐ NO
2.4	DOES THE BIDDER HAVE ANY SOURCE OF INCOME IN THE RSA? ☐ YES ☐ NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 ABOVE.

SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:	

ANNEXURE 4: BIDDER'S DISCLOSURE

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. BIDDER'S DECLARATION

2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest [1] in the enterprise,
employed by the state? **YES/NO**

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

Full Name	Identity Number	Name of State institution

2.2 Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

……

……

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?
YES/NO

2.3.1 If so, furnish particulars:

……

……

3 DECLARATION

I, the undersigned, (name)……. in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

3.1 I have read, and I understand the contents of this disclosure;

3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;

[1] the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium[2] will not be construed as collusive bidding.

3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.

3.4 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.

3.5 There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.6 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

……	..……
Signature	Date
……	……
Position	Name of bidder

[2] Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

ANNEXURE 5: SHAREHOLDERS AND DIRECTORS INFORMATION

[*Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.*]

1 Shareholders/ Members

Name of the shareholder	ID Number	Race	Gender	% Shares

Note: The bidder must also attach the detailed Company/ Group Structure where relevant.

2 Trust Information

With reference to point 8.6 IDC Rights, should a trust form part of the Company / Group structure then the following must be submitted as part of your proposal.

Documents necessary to verify the Identity of a Trust	☐ Copy of trust deed or other founding document by which trust is created. ☐ Letters of authority (as issued by the Master of the High Court) ☐ Personal details of each Trustee, each Beneficiary, the Founder, and the person authorised to act on behalf of the Trust

3 Black Shareholders/ Members as per the B-BBEE Certificate

Name of the shareholder	ID Number	Race	Gender	% Shares
Total Black Shareholding % as per the current and valid B-BBEE Certificate				

4 Directors

Name of the shareholder	ID Number	Race	Gender

I, THE UNDERSIGNED (NAME)……

CERTIFY THAT THE INFORMATION FURNISHED ABOVE IS CORRECT.

…….. ..……

Signature Date

…….. ……

Position Name of bidder

ANNEXURE 6: BEE COMMITMENT PLAN

The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the Specific Goals which requires the bidder to have a valid B-BBEE certificate or a sworn affidavit in case of a EME or QSE.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.

ANNEXURE 7: DISCLOSURE STATEMENT

In terms of the tender condition 8.6, which allows the IDC to conduct background checks on bidders and its shareholders and directors, the IDC hereby requires bidders to provide the following additional information:

1. The IDC considers the integrity of its appointed service providers to be of critical importance. The IDC reserves the right to apply its objective criteria to award to any bidders whose integrity, based on past conduct (during the 5 years immediately preceding the bid submission date), it considers questionable.

2. To this end, the IDC requires each bidder to include in its bid, a disclosure statement which details the following (sufficient information and supporting documentation for the IDC to make its own assessment as to the materiality or seriousness of allegations regarding the bidder's integrity or conduct): any criminal charges made against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct;

2.1. any civil proceedings initiated against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct; and

2.2. any other enquiry or similar proceedings initiated or threatened against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct.

3. Where the bidder is a consortium, the disclosure statement referred to in paragraph 2.2 above must be made separately in respect of each consortium partner.

4. In the event that the bidder's circumstances change, after submission of its bid, regarding any matter referred to in paragraph 2.2 above or in regard to any matter referred to in its disclosure statement, the bidder must submit a written notification to IDC indicating the nature and extent of such changed circumstances.

5. The IDC reserves the right to seek such additional information from any bidder, in respect of the disclosure statement referred to in paragraph 2.2 above, as it may, in its sole discretion, determine, whether such information has been requested under this RFP or otherwise, and may require the bidder to make oral presentations for clarification purposes or to present supplementary information, in respect of the disclosure statement if so required by the IDC.

6. Based on its own assessment of the contents of the bidder's disclosure statement and any publicly available information which is relevant to the contents of such disclosure statement, the IDC will decide whether the bidder's conduct or any allegations relating thereto pose a risk, reputational or otherwise, to the IDC; and if it reaches an adverse conclusion the IDC will in its sole discretion have the right not to award a contract or order.

SIGNED _____ **DATE** _____

(Print name of signatory)

Designation _____

FOR AND ON BEHALF OF: COMPANY NAME _____

Tel No _____

Fax No _____

Cell No _____

ANNEXURE 8: PRIVACY & PROTECTION OF PERSONAL INFORMATION ACT 4 OF 2013 REQUIREMENTS

Request for Proposal No:	
Name of Bidder:	
Authorised signatory:	

Protecting personal information is important to the Industrial Development Corporation (IDC). To do so, IDC follows general principles in accordance with applicable privacy laws and the Protection of Personal Information Act 4 of 2013 (POPIA).

IDC's role as a responsible party, is amongst others to process personal information for the intended purpose for which it was obtained and in line with legal agreements with its respective/ prospective clients, third parties, suppliers, and operators.

Who is an Operator? A person or body/ entity which processes personal information for the IDC in terms of a contract or mandate.

Who is a Supplier? a natural or juristic person that provides a product or renders a service to the IDC. A supplier could also be considered as an operator, an independent responsible party or (together with IDC) a joint responsible party.

If the supplier or business partner provides IDC with its related persons' personal information, the supplier or business partner warrants that the related persons are aware of and have consented to the sharing and processing of their personal information with/by IDC. IDC will process the personal information of related persons as stated under a contractual agreement or as required by any related legislation.

Examples of the personal information of the supplier or business partner where relevant may include (but are not limited to): financial information, including bank statements provided to the IDC; invoices issued by the supplier or business partner; the contract/ legal agreement between the IDC and the supplier or business partner; other identifying information, which includes company registration numbers, VAT numbers, tax numbers and contact details; marital status and matrimonial property regime (e.g. married in community of property); nationality; age; language; date of birth; education; financial history; identifying numbers (e.g. an account number, identity numbers or passport numbers); email address; physical address (e.g. residential address, work address or physical location); information about the location (e.g. geolocation or GPS location); telephone numbers; online and other unique identifiers; social media profile/s; biometric information (like fingerprints, facial recognition signature; race; gender; sex; criminal history.

Example of Special personal information is personal information about the following: · criminal behaviour, or any proceedings in respect of any offence allegedly committed by a data subject or the disposal of such proceedings; religious and philosophical beliefs; trade union membership; political beliefs; health, including physical or mental health, disability, and medical history; or biometric information (e.g. to verify identity).

<u>RESPONSIBILITIES OF SUPPLIERS AND BUSINESS PARTNERS WHO ARE OPERATORS UNDER POPIA</u>

Where a supplier or business partner, in terms of a contract or mandate, processes personal information for the IDC and is considered an operator of the IDC, the supplier or the business partner will be required to adhere to the obligations set out in the IDC data privacy or POPIA policy. This policy sets out the rules of engagement in relation to how personal information is processed by suppliers and business partners on behalf of the IDC as well as the minimum legal requirements that IDC requires the suppliers and business partners to adhere to, including compliance with POPIA as summarised in the below table.

ITEM	GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION	YES	NO
1.	**Accountability** The respective clients, third parties, suppliers and operators and its members will ensure that the provisions of POPIA, the guiding principles outlined in the policy and all the measures that give effect to such provisions are complied with at the time of the determination of the purpose and means of the processing and during the processing itself. In the event that an employee of the IDC or any person acting on behalf of the corporation who through their intentional or negligent actions and/or omissions fail to comply with the principles and responsibilities outlined, proper corrective measures will be applied.	Yes ☐	No ☐
2.	**Processing Limitation** The respective clients, third parties, suppliers and operators and its members will ensure that information is only processed for the justifiable reason and processing is compatible with the purpose of the collection.	Yes ☐	No ☐
3.	**Purpose Specification** All respective clients, third parties, suppliers and operators and its members will process personal information only for specific, explicitly defined, and legitimate reasons. The respective clients, third parties, suppliers and operators will inform IDC of reasons prior to collecting or recording their PI.	Yes ☐	No ☐
4.	**Further Processing Limitation** Personal information will not be processed for a secondary purpose unless that processing is compatible with the original purpose. Thus, where the respective clients, third parties, suppliers and operators seek to process personal information it holds for a purpose for which it was originally collected, and where this secondary purpose is not compatible with the original purpose, respective clients, third parties, suppliers and operators will first obtain additional consent from the IDC.	Yes ☐	No ☐
5.	**Information Quality** The respective clients, third parties, suppliers and operators will take reasonable steps to ensure that all personal information collected is complete, accurate and not misleading. Where PI is collected or received from third parties, the respective clients, third parties, suppliers and operators will take reasonable steps to confirm that the information is correct by verifying the accuracy of the information directly with the data subject or by way of independent sources.	Yes ☐	No ☐
6.	**Open Communication** Reasonable steps will be taken by the respective clients, third parties, suppliers and operators to ensure that the IDC is notified of the purpose for which the information is being collected, used, and processed.	Yes ☐	No ☐
7.	**Security Safeguards** It is a requirement of POPIA for responsible parties, business partners and operators to adequately protect personal information. IDC will need to review suppliers or business partner security controls and processes to ensure that personal Information is compliant with the conditions of the lawful processing of personal information as set out in the POPIA. This would be a continuous monitoring and review that will be conducted by the IDC at its discretion.	Yes ☐	No ☐
8.	**Data Subject Participation** A data subject whose PI has been collected, stored, and processed by the respective clients, third parties, suppliers and operators must have communication channels to attend to may request for the correction or deletion of such information.	Yes ☐	No ☐

I, _____ (print name) hereby certify that the information, facts, and representations are correct and that I am duly authorized to sign on behalf of the company.

Name of Company/ Entity: _____

Company/ Entity Registration Number: _____

Company/ Entity VAT Registration Number: _____

_____
Signature (Company/ Entity Representative)

_____
Date